



FY 2020 March 2020 May 1, 2019 through March 31, 2020

This Summary and the Monthly Budget Reports can be found on the City's website at: http://www.cityblm.org: Government - Transparency - View Budget Monthly Reports or Documents - Finance Documents - Budget - Monthly Budget and Finance Director Reports

City of Bloomington - FY 2020 Major Tax Revenue Summary Through March 31, 2020

FY2020 Budget **FY2020 YTD Prior Year Prior Year** # of Months **FY2020 YTD FY2019 YTD** FY2019 Budget **Revenues Earned** Annual Budget Budget Variance YTD Variance % Variance Collected \$ 25,559,774 \$ Property Tax 25,559,774 \$ 25,497,063 \$ (62,711 \$ 25,278,466 \$ 218,598 0.86% 11 \$ 24,914,988 \$ 23,215,500 \$ 17,694,526 9 \$ 17.456.260 \$ (238,265 \$ 17.454.266 \$ 1.995 0.01% \$ 22,700,000 Home Rule Sales Tax \$ State Sales Tax \$ 14,272,000 \$ 10,993,819 \$ 11,177,421 183,602 \$ 10,974,011 \$ 203,409 9 \$ 14,708,347 1.85% \$ 10 \$ Income Tax \$ 7,411,707 \$ 5,599,664 \$ 5,976,008 376,344 \$ 5,647,694 \$ 328,314 5.81% 7,250,000 \$ 6,465,000 \$ 5,375,859 (379,221) \$ \$ \$ 4,996,637 \$ 5,490,367 \$ (493,730)10 Utility Tax -8.99% 6,630,000 3,858,333 3,906,928 \$ 1,971,010 Local Motor Fuel \$ 4,630,000 \$ \$ 48,595 \$ \$ 1,935,918 98.22% 10 \$ 2,340,000 \$ \$ 268,420 \$ 3,612,350 10 \$ Food & Beverage Tax 4,300,000 \$ 3,531,197 \$ 3,799,617 \$ 187,267 5.18% 4,230,000 \$ \$ \$ 1,954,454 \$ 10 \$ Local Use Tax 2,350,000 1,913,960 \$ 2,239,321 325,361 \$ 284,867 14.58% 1,900,000 2,008,130 \$ \$ \$ \$ 10 \$ Franchise Tax 1,447,652 \$ 1,507,055 59,403 \$ 1,513,716 (6,660)-0.44% 2,100,000 \$ 1,600,000 \$ \$ \$ 1,255,501 \$ 1,835,475 \$ \$ 579,973 1,306,851 11 1,500,000 Replacement Tax 528,624 40.45% \$ 1,600,000 \$ 1,316,937 \$ 1,453,182 \$ 136,245 \$ 1,298,018 \$ \$ 1,700,000 Hotel & Motel Tax 155,164 11.95% 10

** All numbers are Preliminary pending final Audit **

City of Bloomington - FY 2020 General Fund Revenue & Expenditures by Category Through March 31, 2020

Annualized Trend is 92%

** All numbers are Preliminary pending final Audit **

| | | | • | Year to Date | R | evised Budget | % of Revised |
|---------------------------|----|--------------|----|--------------|----|---------------|--------------|
| Revenues | Re | vised Budget | | Actual | | Remaining | Budget Used |
| Use of Fund Balance | \$ | 1,535,907 | \$ | - | \$ | 1,535,907 | 0.0% |
| Taxes | \$ | 88,451,390 | \$ | 74,563,967 | \$ | 13,887,424 | 84.3% |
| Licenses | \$ | 617,691 | \$ | 727,676 | \$ | (109,985) | 117.8% |
| Permits | \$ | 910,525 | \$ | 726,971 | \$ | 183,554 | 79.8% |
| Intergovernmental Revenue | \$ | 233,965 | \$ | 230,236 | \$ | 3,729 | 98.4% |
| Charges for Services | \$ | 12,979,991 | \$ | 11,617,141 | \$ | 1,362,850 | 89.5% |
| Fines & Forfeitures | \$ | 743,400 | \$ | 789,313 | \$ | (45,913) | 106.2% |
| Investment Income | \$ | 379,585 | \$ | 496,435 | \$ | (116,850) | 130.8% |
| Misc Revenue | \$ | 856,840 | \$ | 714,085 | \$ | 142,755 | 83.3% |
| Sale of Capital Assets | \$ | 31,500 | \$ | 44,449 | \$ | (12,949) | 141.1% |
| Transfer In | \$ | 2,792,983 | \$ | 2,521,508 | \$ | 271,475 | 90.3% |
| TOTAL REVENUE | \$ | 109,533,777 | \$ | 92,431,780 | \$ | 17,101,997 | 84.4% |

| | | | Year to Date | R | evised Budget | % of Revised |
|----------------------|----|--------------|------------------|----|---------------|--------------|
| Expenditures | Re | vised Budget | Actual | | Remaining | Budget Used |
| Salaries | \$ | 41,573,124 | \$ 36,916,614 | \$ | 4,656,510 | 88.8% |
| Benefits | \$ | 10,612,417 | \$ 10,661,425 | \$ | (49,008) | 100.5% |
| Contractuals | \$ | 14,689,291 | \$ 11,229,437 | \$ | 3,459,854 | 76.4% |
| Commodities | \$ | 8,437,894 | \$ 6,259,756 | \$ | 2,178,138 | 74.2% |
| Capital Expenditures | \$ | 1,496,877 | \$ 285,932 | \$ | 1,210,945 | 19.1% |
| Principal Expense | \$ | 2,302,267 | \$ 2,019,763 | \$ | 282,504 | 87.7% |
| Interest Expense | \$ | 304,837 | \$ 213,229 | \$ | 91,608 | 69.9% |
| Other Intergov Exp | \$ | 15,391,752 | \$ 14,512,801 | \$ | 878,951 | 94.3% |
| Other Expenditures | \$ | 3,977,585 | \$ 3,492,206 | \$ | 485,379 | 87.8% |
| Transfer Out | \$ | 10,747,733 | \$ 9,668,713 | \$ | 1,079,021 | 90.0% |
| TOTAL EXPENDITURES | \$ | 109,533,777 | \$ 95,259,876 | \$ | 14,273,901 | 87.0% |

| Beginning Fund | Balance \$ | 22,089,606 | FY19 Audit |
|--|------------|-------------|------------|
| Current Activity - favorable/(unfavorable) | \$ | (2,828,096) | |
| Encumbrances | \$ | (2,496,103) | |
| Net Activity favorable/(unfavorable) | \$ | (5,324,199) | |
| Ending Fund | Balance \$ | 16,765,407 | |

| | | • | | | , , |
|----|-------------|----|--------------|----|--------------|
| \$ | (15,000) | \$ | 602,691 | \$ | 496,941 |
| \$ | (108,000) | \$ | 802,525 | \$ | 721,729 |
| \$ | 27,000 | \$ | 260,965 | \$ | 220,176 |
| \$ | (951,000) | \$ | 12,028,991 | \$ | 11,461,499 |
| \$ | 49,000 | \$ | 792,400 | \$ | 675,197 |
| \$ | 137,000 | \$ | 516,585 | \$ | 474,863 |
| \$ | (153,000) | \$ | 703,840 | \$ | 507,565 |
| \$ | (24,000) | \$ | 7,500 | \$ | 73,555 |
| \$ | (37,000) | \$ | 2,755,983 | \$ | 1,686,618 |
| \$ | (4,131,000) | \$ | 103,866,870 | \$ | 87,547,499 |
| | | | | | |
| | | | | | |
| Pi | rojection / | Pr | ojected Year | Р | rior Year to |
| | Budget | | End | | Date Actual |
| \$ | (1,114,000) | \$ | 40,459,124 | \$ | 35,912,405 |
| | | | | | |

End

85,395,390

Projection / Projected Year

- \$

Budget Adjs

(3,056,000) \$

\$

\$

\$

\$

\$

\$

\$

\$

\$

\$

\$ \$ Prior Year to

Date Actual

\$ 71,229,355

\$ (4,244,490) \$ (1,323,332) \$ (5,567,822)

-

\$

FY2020 Revised Budget to Projected Year End Variance Notes

Positive initial trends offset by COVID-19 effects

Various Building-Construction Permits Grants BCPA, Fleet, COVID effects on Parks Towing, Parking and Ordinance Violations Interest from Higher Reserves Various Misc accounts

| Projection / | Pr | ojected Year | Prior Year to |
|--------------|----|--------------|---------------|
| Budget | | End | Date Actual |
| (1,114,000) | \$ | 40,459,124 | \$ 35,912,405 |
| 1,723,000 | \$ | 12,335,417 | \$ 10,238,859 |
| (1,629,000) | \$ | 13,060,291 | \$ 10,896,834 |
| (841,000) | \$ | 7,596,894 | \$ 5,625,913 |
| (235,000) | \$ | 1,261,877 | \$ 51,251 |
| (216,000) | \$ | 2,086,267 | \$ 1,827,177 |
| (66,000) | \$ | 238,837 | \$ 193,383 |
| (198,000) | \$ | 15,193,752 | \$ 14,385,946 |
| 10,000 | \$ | 3,987,585 | \$ 3,435,635 |
| (97,000) | \$ | 10,650,733 | \$ 9,224,586 |
| (2,663,000) | \$ | 106,870,777 | \$ 91,791,989 |
| | | 22.000.000 | |
| | Ş | 22,089,606 | |

(3,003,907)

(3,003,907)

| Vai | iance Notes |
|---------------------------|---------------------------------|
| Vacancy Related - Seaso | nal COVID delay |
| Sick Leave/IMRF payouts | - related to Retirements |
| Legal Reorg, Econ Rebate | 25 |
| Fuel, Electricity | |
| Decrease in Creativity Ce | enter projected cost |
| Capital Equipment Lease | execution timing |
| Capital Equipment Lease | execution timing |
| County Mental Hith redu | ix related to HRST under budget |
| | |

Golf Subsidy offset by LMFT and HRST COVID reductions

| Expenses paid from Restricted Fund Balance |
|--|
| Unrestricted Fund Balance Projection |

\$ 19,085,699 \$ 1,065,000 \$ 20,150,699

\$

\$

City of Bloomington - FY 2020 Enterprise Funds - Summary Through March 31, 2020

| | ** All numbers are Preliminary pending final Audit ** | | | | | | |
|---|---|------------------------------------|--------------|--------------|--------------|--------------|--|
| | Water | Water Sewer Storm Solid Waste Golf | | | | | |
| | | | | | | | |
| Beginning Fund Balance | 27,810,460 | 3,212,173 | 851,046 | 1,339,945 | 89,308 | 371,501 | |
| | | | | | | | |
| YTD Actual Favorable/(Unfavorable) | 3,318,429 | 3,039,788 | 682,659 | 686,944 | (465,101) | (128,921) | |
| Commitments (POs) | (3,648,363) | (2,929,467) | (469,582) | (478,857) | (28,532) | (228,917) | |
| Total YTD Gain / (Loss) | (329,934) | 110,321 | 213,077 | 208,087 | (493,634) | (357,838) | |
| | | | | | | | |
| Ending Fund Balance | 27,480,526 | 3,322,494 | 1,064,122 | 1,548,032 | (404,326) | 13,663 | |
| | | | | | | | |
| | | | | | | | |
| Budgeted Use of Fund Balance | 8,347,324 | 307,259 | 88,430 | 166,458 | - | 429,810 | |
| Budgeted Capital Projects | 10,456,000 | 4,385,000 | 1,685,000 | - | - | 525,000 | |
| | | | | | | | |
| | | | | | | | |
| Charges for Services Revenue (all Arena Enter | <u>rtainment):</u> | | | | | | |
| YTD Actual | \$ 14,117,263 | \$ 6,641,037 | \$ 3,389,263 | \$ 6,732,434 | \$ 1,661,516 | \$ 1,747,258 | |
| Annual Budget | \$ 15,388,000 | \$ 7,712,500 | \$ 3,600,000 | \$ 7,262,000 | \$ 2,485,750 | \$ 2,148,232 | |
| Revenue Trend - Charges for Services | 92% | 86% | 94% | 93% | 67% | 81% | |
| (Annualized Trend Target through March is | 92%) | | | | | | |
| | | | | | EV10 | VTD Budget | |

FY19 YTD Budget

\$ 1,833,974 \$ 2,148,232

City of Bloomington Statement of Revenues and Expenditures Category Explanations

| C | at | е | g | 0 | r١ | , |
|---|----|---|---|---|----|---|
| - | | - | - | - | | , |

Material Activity Included

| Revenues | |
|---------------------------|--|
| Use of Fund Balance | Planned Use of Savings/Reserves |
| Taxes | Tax Revenues Collected in the General Fund |
| Licenses | Liquor, Video Gaming |
| Permits | Building/Construction Related |
| Intergovernmental Revenue | Grants, Normal (SOAR and Food/Bev Collections) |
| Charges for Services | Parks/Rec (including BCPA), Ambulance, Code Enforcement, Streets (IDOT, Pavement Cuts etc.), Fleet |
| Fines & Forfeitures | Ordinance Violations, Court Fines, Parking, Towing |
| Investment Income | Interest on Bank Accounts |
| Misc Revenue | In-Kind Revs, Contributions/Donations, Fire Bad Debt Recoveries |
| Sale of Capital Assets | Misc. Equipment/Vehicle Sales |
| Transfer In | Primarily Admin Fees to Other Funds for Legal, Finance (Billing) etc. |

Expenditures

| Salaries | Salaries including Full Time, Part Time, Vacation/PC and Seasonals |
|----------------------|---|
| Benefits | Benefits including Work Comp and Sick Leave Payouts |
| Contractuals | Prof/Tech, Hiring Svcs, Temps, Repairs-Maint, Legal, Insurance, Vet Svcs, CC Fees, Printing, Staff Prof Dev |
| Commodities | Office Supplies, Utilities, Fuel, Fire Medical Supplies, Road Maint Supplies (Salt etc.) |
| Capital Expenditures | Capital Expenditures not financed |
| Principal Expense | Principal on Debt (mostly Equipment Lease Related - not Bond Debt) |
| Interest Expense | Interest on Debt (mostly Equipment Lease Related - not Bond Debt) |
| Other Intergov Exp | Public Safety Pensions, McLean County, CVB, EDC |
| Other Expenditures | Ambulance Bad Debt and Related Insurance Write Offs, Grants, Economic Development Rebates |
| Transfer Out | Transfer to Other Funds: Bond / Interest, Capital Improvement, Asphalt/Concrete and Subsidies (Arena) |