

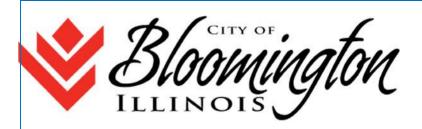


FY 2020 November 30, 2019 May 1, 2019 through November 30, 2019

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# **November 2019 Executive Summary**

The fiscal year 2020 budget is \$227.5M. This report provides financial activity for major operations and areas of interest. As the year progresses, commentary on revenue and expense activity will be added throughout the report on major funds with special emphasis on the General Fund. Some commentary will focus on variances from annualized trend which is 58 percent or 7/12 of the fiscal year as of November 30, 2019.

## **General Fund**

The City's General Fund includes nearly 50 percent of the City's total financial operations or \$109.1M, and accounts for all taxes.

General Fund revenues are primarily made up by taxes which comprise 81 percent of the Revenue budget. Much of these taxes are collected by the State and are not received for several months; therefore realized revenue trends lag in those categories, as compared to the current month's annualized trend target. To account for this, the Major Tax Revenue exhibit captures the YTD budget – as related to the number of months of revenue received. Home Rule and State Sales Taxes are ahead of budget by \$41K and \$226K respectively. Replacement Tax, which is a form of corporate income tax, is \$506K ahead of budget. This, as well as Food & Beverage being ahead of budget by \$199K, is assumed to be due to the positive economy. Local Use Tax is ahead of budget by \$102K, related to the expanded internet sales tax legislation. This is of note since the FY2020 budget was increased by \$450K over FY2019. Utility Tax is \$192K under budget – entirely due to decreases in the Telecom portion of the tax.

The General Fund's largest expense category, Salaries and Benefits, represents 48 percent of General Fund expenditures. Salaries are slightly under trend at 56%, even with \$1.25M in Vacancy Savings included in the budget for the year. Benefits are ahead of trend at 65% and is expected to remain above trend due to the City's policy change in the way Sick Leave Buy Backs are paid out at retirement. The current method is being terminated for the long-term benefit of the City but will have an FY2020 effect due to employees electing to retire prior to the termination date. Other Intergovernmental is over trend due to payments to Public Safety Pensions being tied to property tax revenues, with 100% of those already having been received.

The delay in receiving state administered revenues results in the General Fund being in a negative position during the year; relying on its fund balance to cover operations. There is a

While reviewing City financials it is important to keep in mind that activities which are recreational, entertainment oriented, or are based on citizen or consumer behavior will not always correlate with annualized trend. Numbers are preliminary pending final audit; some may be estimated pending final posting.

budgeted use of fund balance for the year of \$1.1M. Positive revenue trends are essentially offsetting the Benefits overage, with current preliminary projections pointing to a use of fund balance slightly under the budgeted amount.

## **General Fund Capital**

Multiple capital projects were adopted in the FY2020 budget totaling \$2.4M. Street resurfacing, sidewalks, and alley projects were moved into a new fund, the Asphalt & Concrete Fund, to coincide with the Local Motor Fuel Tax increase. This new fund will provide more visibility into the City's efforts to maintain that portion of its infrastructure. Total improvements in the fund are budgeted at \$5.8M for the year. Capital equipment purchases of \$4.1M are budgeted for the City's rolling stock of vehicles and equipment. Capital Projects and Equipment purchases are just beginning to get underway. Asphalt and Concrete projects are well underway with approximately \$5.4M spent / encumbered.

# **Enterprise Funds**

Enterprise fund revenues are performing to budget, other than Golf, which has revenues running \$123K behind the prior year. Purchase orders (commitments) processed do not affect cash but are factored into Total YTD gain and loss below.

** All numbers are Preliminary pending final Audit											
	Water	Sewer	Storm	Solid Waste	Golf	Arena					
Beginning Fund Balance	27,810,460	3,212,173	851,046	1,339,945	89,308	371,501					
YTD Actual Favorable/(Unfavorable)	2,432,381	1,830,544	614,067	433,531	(21,949)	(165,390)					
Commitments (POs)	(3,972,092)	(233,944)	(497,509)	(597,294)	(64,532)	(70,826)					
Total YTD Gain / (Loss)	(1,539,711)	1,596,601	116,558	(163,762)	(86,481)	(236,216)					
Ending Fund Balance	26,270,749	4,808,773	967,603	1,176,183	2,826	135,285					
Use of Fund Balance	0 217 271	207 250	00 120	166 469		420 810					
	8,347,324	307,259	88,430	166,458	-	429,810					
Capital Projects	10,456,000	4,385,000	1,685,000	-	-	525,000					
Charges for Services Revenue (all Arei	na Entertainme	<u>ent):</u>									
YTD Actual	\$ 9,098,827	\$ 4,286,380	\$ 2,147,750	\$ 4,282,331	\$ 1,593,716	\$ 950,662					
Annual Budget	\$15,388,000	\$ 7,712,500	\$ 3,600,000	\$ 7,262,000	\$ 2,485,750	\$ 2,328,155					
Revenue Trend - Charges for Services	59%	56%	60%	59%	64%	41%					
(Annualized Trend Target through No	vember is 58%										
					FY19	YTD Budget					
					\$ 1,716,451	\$ 864,764					

# **Enterprise Fund Capital**

There is a total of \$17.1M in budgeted Enterprise fund capital projects. Please see those exhibits for details on the projects related to maintaining the City's infrastructure.

While reviewing City financials it is important to keep in mind that activities which are recreational, entertainment oriented, or are based on citizen or consumer behavior will not always correlate with annualized trend. Numbers are preliminary pending final audit; some may be estimated pending final posting.

#### City of Bloomington - FY 2020 General Fund Revenue & Expenditures by Category Through November 30, 2019

\*\* All numbers are Preliminary pending final Audit \*\*

			,	Year to Date	R	evised Budget	% of Revised		Projection /	Pr	ojected Year		Prior Yea
Revenues	Re	vised Budget		Actual		Remaining	Budget Used		Budget Adjs		End		Date Act
Use of Fund Balance	\$	1,150,907	\$	-	\$	1,150,907	0.0%	ç	-	\$	-		\$
Taxes	\$	88,451,390	\$	50,664,186	\$	37,787,204	57.3%	ç	1,000,000	\$	89,451,390		\$ 48,463
Licenses	\$	617,691	\$	572,143	\$	45,548	92.6%	ç	-	\$	617,691		\$ 440
Permits	\$	910,525	\$	546,353	\$	364,172	60.0%	ç	-	\$	910,525		\$ 523
Intergovernmental Revenue	\$	233,965	\$	81,142	\$	152,823	34.7%	ç	-	\$	233,965		\$ 101
Charges for Services	\$	12,979,991	\$	7,877,577	\$	5,102,414	60.7%	ç	-	\$	12,979,991		\$ 7,418
Fines & Forfeitures	\$	743,400	\$	538,092	\$	205,308	72.4%	ç	-	\$	743,400		\$ 412
Investment Income	\$	379,585	\$	368,685	\$	10,900	97.1%	ç	50,000	\$	429,585		\$ 221
Misc Revenue	\$	856,840	\$	342,160	\$	514,680	39.9%	ç	-	\$	856,840		\$ 305
Sale of Capital Assets	\$	31,500	\$	341	\$	31,159	1.1%	ç	-	\$	31,500		\$ 63
Transfer In	\$	2,792,983	\$	1,601,778	\$	1,191,206	57.4%	4	-	\$	2,792,983		\$ 1,073
TOTAL REVENUE	\$	109,148,777	\$	62,592,457	\$	46,556,321	57.3%	ç	1,050,000	\$	109,047,870	_	\$ 59,024

Annualized Trend is 58%

			Y	ear to Date	F	Revised Budget	% of Revised		Projection /	Pr	ojected Year		Prior Year to
Expenditures	Re	vised Budget	-	Actual	-	Remaining	Budget Used		Budget	•••	End		Date Actual
Salaries	\$	41,573,124	\$	23,205,644	\$	18,367,479	55.8%		\$-	\$	41,573,124		\$ 22,641,903
Benefits	\$	10,612,417	\$	6,852,574	\$	3,759,843	64.6%		\$ 1,250,000	\$	11,862,417		\$ 6,625,255
Contractuals	\$	14,730,006	\$	7,102,698	\$	7,627,308	48.2%		\$ (500,000)	\$	14,230,006		\$ 6,840,486
Commodities	\$	8,057,508	\$	3,754,259	\$	4,303,249	46.6%		\$ 400,000	\$	8,457,508		\$ 3,629,280
Capital Expenditures	\$	1,376,548	\$	52,636	\$	1,323,913	3.8%		\$ (250,000)	\$	1,126,548		\$ 43,151
Principal Expense	\$	2,302,267	\$	1,554,297	\$	747,970	67.5%		\$-	\$	2,302,267		\$ 1,398,790
Interest Expense	\$	304,837	\$	158,384	\$	146,453	52.0%		\$-	\$	304,837		\$ 131,557
Other Intergov Exp	\$	15,391,752	\$	12,802,562	\$	2,589,190	83.2%		\$-	\$	15,391,752		\$ 10,119,359
Other Expenditures	\$	3,977,585	\$	2,212,619	\$	1,764,966	55.6%		\$-	\$	3,977,585		\$ 1,881,771
Transfer Out	\$	10,822,733	\$	6,210,657	\$	4,612,076	57.4%		\$-	\$	10,822,733		\$ 6,191,730
TOTAL EXPENDITURES	\$	109,148,777	\$	63,906,330	\$	45,242,447	58.5%	-	\$ 900,000	\$	110,048,777		\$ 59,503,282
	Beginnin	g Fund Balance	\$	22,089,606	F	Y19 Audit				\$	22,089,606		
Current Activity - favorable	/(unfavora	able)	\$	(1,313,873)	-					\$	(1,000,907)		\$ (479,122)
Encumbrances			\$	(1,960,246)	-								\$ (1,628,859)
Net Activity favorable/(unf	avorable)		\$	(3,274,119)						\$	(1,000,907)		\$ (2,107,981)
	Endin	g Fund Balance	\$	18,815,487	-					\$	21,088,699	-	

Commentary:

Revenues: Major Tax revenues are trending ahead in many categories. Notable positive variances to YTD budget are Income Tax 220K, Replacement Tax (a form of corporate income tax) 506K and Food and Beverage 199K.

Investment Income is trending over budget due to increased cash reserves.

Misc Revenue includes donations, certain grants, misc Fire fees (CIRA), Police sale of Unclaimed autos etc.

Sale of Capital Assets revenue is related to equipment sold at auction.

Transfer In represent dollars charged to other Funds. The large increase over prior YTD Actual is due to the transfer of the Utility Billing - Billing Department to this fund, from the Water Fund; Enterprise Funds are then charged for this activity = dollars transfered in.

Expenditures:

Salaries expense budget includes 1.25M in vacancy savings.

Benefits is projected to come in over budget due to a policy adopted to terminate the way Sick Leave Buy Back is paid out at retirement. This policy change will result in employees advancing their retirements, affecting FY20, to the overal future benefit of the City.

Principal and Interest can vary according to the timing of debt payments.

Other Intergov Exp includes Police and Fire pension contributions which get funded as Property Taxes are received; and payments to McLean County.

Other Expenditures budget includes Ambulance bad debt and insurance write-offs.

Transfer Out Exp budget includes transfers to the Capital Improvement Fund of 626K and to the Asphalt and Concrete Fund of 7M.

Note: Capital projects/improvements related to the General Fund are accounted for in the Capital Improvement fund on page 8 and the Asphalt and Concrete fund on page 10. A capital equipment & vehicle status listing can be seen on page 11.

#### City of Bloomington - FY 2020 Major Tax Revenue Summary Through November 30, 2019

\*\* All numbers are Preliminary pending final Audit \*\*

Revenues Earned	Ar	nnual Budget	F	Y2020 YTD Budget	F	Y2020 YTD	FY	2020 Budget Variance	F	Y2019 YTD	Prior Year ID Variance	Prior Year % Variance	# of Months Collected
Property Tax	\$	25,559,774	\$	25,559,774	\$	25,497,063	\$	(62,711)	\$	25,278,466	\$ 218,598	0.86%	7
Home Rule Sales Tax	\$	23,215,500	\$	9,631,806	\$	9,673,040	\$	41,234	\$	9,608,238	\$ 64,802	0.67%	5
State Sales Tax	\$	14,272,000	\$	5,951,143	\$	6,176,894	\$	225,750	\$	6,000,490	\$ 176,404	2.94%	5
Income Tax	\$	7,411,707	\$	3,293,823	\$	3,513,916	\$	220,094	\$	3,350,680	\$ 163,236	4.87%	6
Utility Tax	\$	6,465,000	\$	3,091,367	\$	2,899,321	\$	(192,047)	\$	3,239,991	\$ (340,671)	-10.51%	6
Ambulance Fee	\$	5,100,352	\$	2,554,752	\$	3,183,879	\$	629,127	\$	2,879,742	\$ 304,137	10.56%	7
Food & Beverage Tax	\$	4,300,000	\$	2,132,951	\$	2,332,258	\$	199,306	\$	2,214,965	\$ 117,293	5.30%	6
Local Motor Fuel	\$	4,630,000	\$	2,315,000	\$	2,406,890	\$	91,890	\$	1,174,634	\$ 1,232,256	104.91%	6
Franchise Tax	\$	2,008,130	\$	881,608	\$	924,588	\$	42,980	\$	920,416	\$ 4,172	0.45%	6
Replacement Tax	\$	1,600,000	\$	861,981	\$	1,367,998	\$	506,017	\$	945,756	\$ 422,243	44.65%	6
Hotel & Motel Tax	\$	1,600,000	\$	886,884	\$	989,425	\$	102,541	\$	900,329	\$ 89,095	9.90%	6
Local Use Tax	\$	2,350,000	\$	1,118,991	\$	1,221,800	\$	102,810	\$	1,046,216	\$ 175,585	16.78%	6
Packaged Liquor	\$	1,200,000	\$	603,051	\$	666,218	\$	63,167	\$	629,240	\$ 36,978	5.88%	6
Vehicle Use Tax	\$	1,100,000	\$	579,668	\$	593,359	\$	13,691	\$	601,350	\$ (7,991)	-1.33%	6
Building Permits	\$	868,525	\$	568,742	\$	524,940	\$	(43,802)	\$	506,144	\$ 18,796	3.71%	7
Amusement Tax	\$	1,000,000	\$	500,000	\$	492,698	\$	(7,302)	\$	508,004	\$ (15,306)	-3.01%	6
Video Gaming	\$	800,000	\$	308,962	\$	338,460	\$	29,498	\$	323,749	\$ 14,711	4.54%	5
Auto Rental Tax	\$	82,000	\$	35,988	\$	41,926	\$	5,938	\$	40,246	\$ 1,680	4.17%	5

Notes for variances about or below 10% - compared to prior year.

Local Motor Fuel Tax is 105% over prior year due to the tax being double effective May 1, 2019. Replacement Tax is 45% over prior year due to the strong economy. Local Use Tax is 17% over prior year due to the legislative expansion of the online retail sales tax.

Utility Tax is 11% under prior year due to the migration away from the use of land lines by the public.

### City of Bloomington - FY 2020 Capital Improvement Fund Profit & Loss Statement Through November 30, 2019

#### Annualized Trend is 58%

	,				ale ale		_		1 a 1a dada		
					** All numbers are Preliminary pending final Audit **						
					Y	ear to Date		Revised Budget	% of Revised Budget		
Revenues	Ad	opted Budget	R	evised Budget		Actual		Remaining	Used		
40 Use of Fund Balance	\$	1,068,738	\$	1,123,738	\$	-	\$	1,123,738	0.0%		
53 Intergov Revenue	\$	600,000	\$	600,000	\$	-	\$	600,000	0.0%		
56 Investment Income	\$	45,000	\$	45,000	\$	62,684	\$	(17,684)	139.3%		
57 Misc Revenue	\$	55,000	\$	-	\$	-	\$	-	0.0%		
85 Transfer In	\$	626,024	\$	551,024	\$	337,055	\$	213,968	61.2%		
Revenue Total	\$	2,394,761	\$	2,319,761	\$	399,739	\$	1,920,022	17.2%		

					Y	ear to Date	<b>Revised Budget</b>	% of Revised Budget
Expenditures	Ad	opted Budget	Re	evised Budget		Actual	Remaining	Used
70 Contractuals	\$	150,000	\$	150,000	\$	-	\$ 150,000	0.0%
72 Capital Expenditures	\$	2,244,761	\$	2,169,761	\$	(32,844)	\$ 2,202,605	-1.5%
Expense Total	\$	2,394,761	\$	2,319,761	\$	(32,844)	\$ 2,352,605	-1.4%

	Beginning Fund Balance \$	2,611,589	FY19 Audit
Current Activity - over/(under)	\$	432,584	-
Encumbrances	\$	(316,715)	-
Net Activity over/(under)	\$	115,869	
	Ending Fund Balance \$	2,727,457	-

Design and construction of capital projects totaling \$2.4M was budgeted for FY 2020.

See detail on capital projects on the page immediately following this statement.

				APPROXIMATE TIMELINE							
			Issue RFQ /	/							
	Adopted		RFP / AE				Start	Complete			
	FY 2020	Paid to Date	PLS	Start Design	End Design	Bid Project	Construction	Construction			
Capital Improvement Fund											
Facilities Capital Improvement Projects											
Unforeseen Major Facility Repairs	\$ 200,000										
Facility Space & Security Modifications	\$ 534,261										
Police Roof & Water Membrane	\$ 400,000	\$ 34,69	5								
Capital Projects - Public Works											
Fleet Facilities Study	\$ 50,000										
Parks											
BCPA tuck-pointing and masonry repairs	\$ 65,000										
Route 66 Bike Path-Sect 5-Shirley to Funk's Grove - Construction	\$ 205,500	\$ 5,083									
Clearwater Park Playground	\$ 90,000										
DeBrazza's Monkey Exhibit	\$ 600,000										
Wittenburg Woods Park Trail	\$ 60,000										
Fire											
Fire Station #3 Kitchen Remodel	\$ 65,000										
Fire-Police: Video Gaming Terminal Revenue funded Projects	\$ 125,000										
TOTAL CAPITAL IMPROVEMENT FUND	\$ 2,394,761	\$ 39,778									

### City of Bloomington - FY 2020 Capital Improvement (Asphalt & Concrete) Fund Through November 30, 2019

	-,										
					** All numbers are Preliminary pending final Audit **						
					Y	ear to Date		Revised Budget	% of Revised Budget		
Revenues	Ado	pted Budget	Re	evised Budget		Actual		Remaining	Used		
40 Use of Fund Balance	\$	363,450	\$	308,450	\$	-	\$	308,450	0.0%		
56 Investment Income	\$	-	\$	-	\$	13,932	\$	(13,932)	0.0%		
57 Misc Revenue	\$	-	\$	55,000	\$	11,770	\$	43,230	21.4%		
85 Transfer In	\$	7,082,500	\$	7,082,500	\$	4,131,458	\$	2,951,042	58.3%		
Revenue Total	\$	7,445,950	\$	7,445,950	\$	4,157,160	\$	3,288,790	55.8%		

Expenditures	Ade	opted Budget	Re	vised Budget	Y	ear to Date Actual	Revised Budget Remaining	% of Revised Budget Used
72 Capital Expenditures	\$	5,800,000	\$	5,800,000	\$	3,614,702	\$ 2,185,298	62.3%
79 Other Expenditures	\$	1,645,950	\$	1,645,950	\$	-	\$ 1,645,950	0.0%
Expense Total	\$	7,445,950	\$	7,445,950	\$	3,614,702	\$ 3,831,248	48.5%

	Beginning Fund Balance \$	-	FY19 Audit
Current Activity - over/(under)	\$	542,458	
Encumbrances	\$	(1,803,527)	
Net Activity over/(under)	\$	(1,261,069)	
	Ending Fund Balance \$	(1,261,069)	

The Capital Improvement Fund was created for the FY2020 Fiscal Year. Activity was originally captured in the Capital Improvement Fund. A new fund was created for improved transparency on revenue utilization.

The Local Motor Fuel Tax was increased from 4 cents per gallon to 8 cents per gallon as of May 1, 2019.

					APPROXIN	ATE TIMELI	NE	
			Issue RFQ /				<b>.</b> .	
	Adopted		RFP / AE				Start	Complete
	FY 2020	Paid to Date	PLS	Start Design	End Design	Bid Project	Construction	Construction
Capital Improvement (Asphalt & Concrete) Fund								
Multi-Year Street & Alley Resurface Program - General Resurfacing	\$ 4,115,750	\$ 2,577,370						
Multi-Year Street & Alley Resurface Program - Pavement Preservation	\$ 400,000	\$ 408,173						
Multi-Year ADA Sidewalk Ramp Replacement Program	\$ 400,000	\$ 753,257						
Multi-Year Sidewalk Repair Program	\$ 574,250	See above						
Multi-Year Sidewalk Replacement 50-50 Program	\$ 110,000	See above						
Multi-Year Street, Alley & Sidewalk Repairs	\$ 200,000	\$-						
TOTAL CAPITAL IMPROVEMENT (ASPHALT & CONCRETE) FUND:	\$ 5,800,000	\$ 3,738,800						

General Fund					
Through Noven	her 30, 2019				
Through Noven			Revised		(Savings)
- · ·	<u> </u>				
Department	Equipment	Org Cost Est	Budget	Actual Cost	/Loss
FY 2020 Capital	Equipment List - 5 Year				
Information Services					
	Fixed asset replacements include servers, larger printers, large format scanners, the City's firewall,				
	network hardware, data storage devices, software, etc.	175,000.00	175,000.00	33,526.24	
	Unknown requirements for future years	100,000.00	100,000.00	9,150.00	-
	Total Information Services	275,000.00	275,000.00	42,676.24	-
Code Enforcement	2004 Ford Ranger	37,080.00	37,080.00		-
	Total Code Enforcement	37,080.00	37,080.00	-	-
Building Safetey			22.000.00		
	2005 Dodge Stratus 2006 Mitsubishi Endeavor	22,660.00 29,870.00	22,660.00 29,870.00		-
	2005 Dodge Stratus	27,652.41	27,652.41		-
	Total Building Safety	80,182.41	80,182.41	-	-
Parks Maintenance	2005 GMC 3500	50,470.00	50,470.00		
	2012 Ford F150	27,295.00	27,295.00	30,125.00	2,830.00
	2007 Ford Escape Hybrid	43,260.00	43,260.00		,
	Unit 723 Jacobsen 5111 mower	55,000.00	55,000.00	49,550.63	(5,449.37)
	Unit 778 Toro Workman UTV & spreader 18' Box Trailer	20,000.00 6,000.00	20,000.00 6,000.00		
	Unit 763 20' flat trailer	6,000.00	6,000.00	5,000.00	(1,000.00)
	Ryan 18"Sod Cutter	6,000.00	6,000.00		
	Laser sign router	7,000.00	7,000.00	94 675 62	(2 (10 27)
Recreation	Total Parks Maintenance	221,025.00	221,025.00	84,675.63	(3,619.37)
	2012 Ford E450	64,375.00	64,375.00		-
	Total Public Works Administration	64,375.00	64,375.00	-	-
SOAR	2019 Ford E450	64,375.00	64,375.00		_
	Total SOAR	64,375.00	64,375.00	-	-
Street Maintenance					
	2006 International Harvetser 7400	181,177.00	181,177.00		-
	2007 International Harvetser 7400 2013 Energy Absorp Safe Stop Trailer	174,070.00 26,780.00	174,070.00 26,780.00		
	2012 Falcon Hot Box	32,960.00	32,960.00	34,360.00	1,400.00
	Total Street Maintenance	414,987.00	414,987.00	34,360.00	1,400.00
Snow & Ice Removal	2007 IH 4300	190,768.00	190,768.00		
-	Total Snow & Ice Removal	190,768.00	190,768.00	-	-
Engineering		,			
	2005 Dodge Grand Caravan	28,325.00	28,325.00	29,752.14	1,427.14
Police	Total Engineering	28,325.00	28,325.00	29,752.14	1,427.14
	2015 Ford Explorer	42,230.00	42,230.00		-
	2013 Chevrolet Caprice	42,230.00	42,230.00		-
	2015 Ford Explorer	42,230.00	42,230.00		-
	2015 Ford Explorer 2015 Ford Explorer	42,230.00 42,230.00	42,230.00 42,230.00		-
	2013 Chevrolet Caprice	42,230.00	42,230.00		-
	2004 Chevrolet Impala	39,995.00	39,995.00		-
	2004 Chevrolet Impala	39,995.00	39,995.00		-
	2005 Chevrolet Impala 2001 Ford Excursion	39,995.00 38,196.00	39,995.00 38,196.00		-
	2020 Ford Police Utility Interceptor			37,797.00	37,797.00
	2020 Ford Police Utility Interceptor	-	-	37,662.00	37,662.00
	Crisis Response Throw Phone System Total Police	411 501 00	A11 EC4 00	21,828.10	21,828.10
Fire		411,561.00	411,561.00	97,287.10	97,287.10
-	2005 Ford F250	36,050.00	36,050.00		-
	2012 International 4000 Series 4300 Ambulance	277,411.96	277,411.96		-
	Continued Video Conference Implementation at Fire Sta	35,000.00	35,000.00		-
	Bloomington Communication Center/METCOM CAD Inte Stryker Power-Pro XT Cot (1 unit per year)	200,000.00 24,000.00	200,000.00 24,000.00		-
			27,000.00		

## City of Bloomington - FY 2020 MFT Fund Profit & Loss Statement Through November 30, 2019

#### Annualized Trend is 58%

					** All numbers are Preliminary pending final Audit **						
					Y	ear to Date		Revised Budget	% of Revised Budget		
Revenues	Ado	opted Budget	Re	evised Budget		Actual		Remaining	Used		
40 Use of Fund Balance	\$	8,884,166	\$	8,884,166	\$	-	\$	8,884,166	0.0%		
53 Intergov Revenue	\$	5,095,834	\$	5,095,834	\$	1,259,540	\$	3,836,294	24.7%		
56 Investment Income	\$	-	\$	-	\$	159,107	\$	(159,107)	0.0%		
Revenue Total	\$	13,980,000	\$	13,980,000	\$	1,418,647	\$	12,561,353	10.1%		

					Y	ear to Date	Revised Budget	% of Revised Budget
Expenditures	Ad	opted Budget	Re	evised Budget		Actual	Remaining	Used
70 Contractuals	\$	320,000	\$	349,970	\$	12,326	\$ 337,644	3.5%
71 Commodities	\$	500,000	\$	500,000	\$	254,700	\$ 245,300	50.9%
72 Capital Expenditures	\$	13,160,000	\$	13,130,030	\$	-	\$ 13,130,030	0.0%
Expense Total	\$	13,980,000	\$	13,980,000	\$	267,025	\$ 13,712,975	1.9%

	Beginning Fund Balance \$	9,907,458	FY19 Audit
Current Activity - over/(under)	\$	1,151,621	
Encumbrances	\$	(37,644)	
Net Activity over/(under)	\$	1,113,977	
	Ending Fund Balance \$	11,021,435	

Commentary:

The State of Illinois doubled the Motor Fuel Tax from 19 cents to 38 cents as of July 1, 2019.

There is 1.45M included in the Intergov revenue budget related to the Fox Creek Road-Bridge project and the IL Commerce Commission's related reimburesment and 1.85M related to the Hamilton Road project. MFT funds are budgeted at 1.6M.

Design and construction of capital projects totaling \$14M was budgeted for FY 2020.

Note: Motor Fuel Tax is a state tax on purchased motor fuel in Illinois. These funds are restricted and can only be used for the construction service costs and maintenance of municipal streets, sidewalks, traffic signs, street safety or associated engine ering.

See detail on capital projects on the page immediately following this statement.

-				-		APPROXIM	ATE TIMELINE		
	Adopted FY 2020	Pai	d to Date	Issue RFQ / RFP / AE PLS	Start Design	End Design	Bid Project	Start Construction	Complete Construction
Motor Fuel Tax Fund									
GE Road @ Keaton Place Traffic Signals and NB Turn Lane - Design/Construction Services	\$ 20,000	\$	12,326						
GE Road @ Keaton Place Traffic Signals and NB Turn Lane - ROW	\$ 80,000	\$	18,500						
GE Road @ Keaton Place Traffic Signals and NB Turn Lane - Construction	\$ 1,200,000	\$	-						
Fox Creek Road Bridge & Road Improvements: Danbury to Beich Road	\$ 7,380,000	\$	-						
Jersey Avenue Bridge Replacement - Design	\$ 300,000	\$	-						
Hamilton Road Phase II Land (Bunn - Commerce)	\$ 4,500,000	\$	-						
Street Lighting Charges	\$ 500,000	\$	254,700						
TOTAL MFT CAPITAL:	\$ 13,980,000	\$	285,525						

#### City of Bloomington - FY 2020 Water Fund Profit & Loss Statement Through November 30, 2019

-					** All numbers are Preliminary pending final Audit **								
					Year to Date			Revised Budget	% of Revised Budget				
Revenues	Ado	pted Budget	Re	vised Budget	Actual			Remaining	Used				
40 Use of Fund Balance	\$	8,347,324	\$	8,347,324	\$	-	\$	8,347,324	0.0%				
51 Licenses	\$	40,000	\$	40,000	\$	20,190	\$	19,810	50.5%				
52 Permits	\$	12,000	\$	12,000	\$	3,488	\$	8,512	29.1%				
53 Intergov Revenue	\$	2,190,000	\$	2,190,000	\$	-	\$	2,190,000	0.0%				
54 Charges for Services	\$	15,388,000	\$	15,388,000	\$	9,098,827	\$	6,289,173	59.1%				
55 Fines & Forfeitures	\$	310,000	\$	310,000	\$	174,438	\$	135,562	56.3%				
56 Investment Income	\$	300,000	\$	300,000	\$	368,240	\$	(68,240)	122.7%				
57 Misc Revenue	\$	187,050	\$	187,050	\$	691,899	\$	(504,849)	369.9%				
85 Transfer In	\$	17,665	\$	17,665	\$	10,305	\$	7,361	58.3%				
Revenue Total	\$	26,792,039	\$	26,792,039	\$	10,367,387	\$	16,424,652	38.7%				

- 11					Year to Date		Revised Budget		% of Revised Budget
Expenditures	Add	opted Budget	Re	evised Budget	Actual		Remaining		Used
61 Salaries	\$	3,957,651	\$	3,957,651	\$	2,111,846	\$	1,845,805	53.4%
62 Benefits	\$	1,259,481	\$	1,259,481	\$	872,229	\$	387,252	69.3%
70 Contractuals	\$	6,311,865	\$	6,370,486	\$	1,376,672	\$	4,993,814	21.6%
71 Commodities	\$	3,906,595	\$	3,906,595	\$	1,890,212	\$	2,016,383	48.4%
72 Capital Expenditures	\$	9,218,359	\$	9,159,738	\$	124,683	\$	9,035,054	1.4%
73 Principal Expense	\$	822,839	\$	822,839	\$	751,146	\$	71,694	91.3%
74 Interest Expense	\$	124,588	\$	124,588	\$	116,466	\$	8,122	93.5%
79 Other Expenditures	\$	4,800	\$	4,800	\$	-	\$	4,800	0.0%
89 Transfer Out	\$	1,185,861	\$	1,185,861	\$	691,752	\$	494,109	58.3%
Expense Total	\$	26,792,039	\$	26,792,039	\$	7,935,006	\$	18,857,033	29.6%

	Beginning Fund Balance \$	27,810,460	FY19 Audit
Current Activity - over/(under)	\$	2,432,381	-
Encumbrances	\$	(3,972,092)	-
Net Activity over/(under)	\$	(1,539,711)	
	Ending Fund Balance \$	26,270,749	-

#### Commentary:

Revenue:

Water fund savings/use of fund balance of \$8.3M was budgeted to pay for capital projects/capital expenditures. Fund savings has been accumulating for some time to provide funding for large capital projects. Since revenues in fund savings have already been collected, there is no current year activity. This will skew overall revenue trend. Water fees seen in Charges for Services are based on consumption and are above trend. Water consumption is highly dependent on weather conditions. Investment Income is above trend due to higher cash reserves.

#### Expenditures:

Principal and Interest expense can vary to trend due to timing of debt payments. Transfers Out relate to administrative charges from the General Fund for activities such as Finance (which includes Collections), Legal, Human Resources, Utility Billing and Collections etc.

Note: See detail on capital projects and equipment on the pages immediately following this statement.

APPROXIMATE TIMELINE

Adopted FY 2020 Issue RFQ / RFP / AE PLS Start Complete Start Design End Design Bid Project Construction Construction Paid to Date Water Fund Fox Creek Road Bridge & Road Improvements: Danbury to Beich Road 150,000 \$ \$ 62,000 \$ Locust Colton CSO Elim. & WMR, Phase 2, non-SRF Loan Expense \$ Locust Colton CSO Elim. & WMR, Phase 2, SRF Loan Expenses \$ 2,190,000 \$ -Locust Colton CSO Elim. & WMR, Phase 3, non-SRF Loan Expenses 158,000 Ś Ś Consultant Construction Administration Contract \$ 200,000 \$ -21,000 \$ Multi-Year Consultant Leak Detection for Water Loss Prevention \$ Water Treatment Plant Modifications - Groundwater - Design \$ 150,000 \$ Multi-Year Reservoir Shoreline / Stream Erosion Control Imp. 225,000 \$ \$ SCADA Maintenance Contract \$ 2,000,000 \$ 86,576 Multi-Year Compound Meter Upgrades \$ 100,000 \$ 38,107 Water Division Rate Study \$ 150,000 \$ Pipeline Rd - Division G - 1929 Transmission Main Rehabilitation and Replacement Design 575,000 Ś Division Street & Enterprise Pump Station Imp. - Planning Study 100,000 \$ -\$ Pump Station Arc Flash Study & Field Implementation 75,000 \$ Ś Hamilton Tank Rehabilitation - Construction \$ 1,500,000 \$ Oak / Stewart Water Main Replacement - Construction 100,000 \$ \$ Pipeline Rd - Division E - Pressure Valve Control Stations - Construction \$ 2,500,000 \$ Water Treatment Chemical System Upgrades - Design 200,000 \$ TOTAL WATER CAPITAL: \$ 10,456,000 \$ 124,683

## FY 2019 Capital Equipment List

#### Through November 30, 2019

			Revised		(Savings)
Department	Equipment	Org Cost Est	Budget	Actual Cost	/Loss
Water Transmission & D	istribution				
	2012 Ford F150	27,810.00	27,810.00	32,255.00	4,445.00
	2006 Ford Explorer	33,063.00	33,063.00	32,255.00	(808.00)
	2006 Toyota	64,890.00	64,890.00		-
	Water Instrumentation - Distribution GPS Handhelds	11,000.00	11,000.00		-
	Water Instrumentation - Distribution Line Locators	18,000.00	18,000.00		-
	Water Quality Instrumentation - Distribution System Locations	40,000.00	40,000.00		-
	Total Water Transmission & Distribution	194,763.00	194,763.00	64,510.00	3,637.00
Water Purification					
	2008 Ford F150	37,711.00	37,711.00		-
	2012 Ford F150	28,116.50	28,116.50	30,125.00	2,008.50
	Total Water Purification	65,827.50	65,827.50	30,125.00	2,008.50
Lake Maintenance					
	2008 Cub Cadet H1952	5,768.00	5,768.00		-
	Mower - Replacement for Lake Parks	25,000.00	25,000.00		-
	Total Lake Maintenance	30,768.00	30,768.00	-	-
Water Meter Services					
	Collectors - R900 Gateways-Meter Reading Collection	100,000.00	100,000.00		-
	Total Water Meter Services	100,000.00	100,000.00	-	-

Water will be paying from fund balance for Capital Equipment in FY 2020.

## City of Bloomington - FY 2020 Sewer Fund Profit & Loss Statement Through November 30, 2019

-					** All numbers are Preliminary pending final Audit **							
					Y	ear to Date		Revised Budget	% of Revised Budget			
Revenues	Ad	lopted Budget	Re	vised Budget	Actual		Remaining		Used			
40 Use of Fund Balance	\$	307,259	\$	307,259	\$	-	\$	307,259	0.0%			
53 Intergov Revenue	\$	1,402,000	\$	1,402,000	\$	-	\$	1,402,000	0.0%			
54 Charges for Services	\$	7,712,500	\$	7,712,500	\$	4,286,380	\$	3,426,120	55.6%			
55 Fines & Forfeitures	\$	140,000	\$	140,000	\$	86,282	\$	53,718	61.6%			
56 Investment Income	\$	30,000	\$	30,000	\$	50,876	\$	(20,876)	169.6%			
57 Misc Revenue	\$	25,000	\$	25,000	\$	2,239	\$	22,761	9.0%			
Revenue Total	\$	9,616,759	\$	9,616,759	\$	4,425,778	\$	5,190,981	46.0%			

			_		Y	ear to Date	Revised Budget	% of Revised Budget
Expenditures	Ad	opted Budget	Re	vised Budget		Actual	Remaining	Used
61 Salaries	\$	1,263,450	\$	1,263,450	\$	532,914	\$ 730,536	42.2%
62 Benefits	\$	409,398	\$	409,398	\$	180,062	\$ 229,336	44.0%
70 Contractuals	\$	1,884,642	\$	1,884,642	\$	760,533	\$ 1,124,109	40.4%
71 Commodities	\$	467,675	\$	467,675	\$	147,003	\$ 320,672	31.4%
72 Capital Expenditures	\$	4,219,354	\$	4,219,354	\$	-	\$ 4,219,354	0.0%
73 Principal Expense	\$	761,417	\$	761,417	\$	569,985	\$ 191,431	74.9%
74 Interest Expense	\$	181,606	\$	181,606	\$	154,359	\$ 27,247	85.0%
89 Transfer Out	\$	429,218	\$	429,218	\$	250,377	\$ 178,841	58.3%
Expense Total	\$	9,616,759	\$	9,616,759	\$	2,595,233	\$ 7,021,526	27.0%

	Beginning Fund Balance	\$ 3,212,173	FY19 Audit
Current Activity - over/(under)		\$ 1,830,544	
Encumbrances		\$ (233,944)	
Net Activity over/(under)		\$ 1,596,601	
	Ending Fund Balance	\$ 4,808,773	

Commentary:

Expenditures:

Salary and benefits will not always trend with annualization as laborers perform work as needed in the Sewer, Storm Water and Street Maintenance divisions. Principal and Interest expense can vary to trend due to timing of debt payments. Transfer Out represents payments for services to other funds such as the General Fund for Admin and Billing/Collection services.

Note: See detail on capital projects and equipment on the pages immediately following this statement.

#### APPROXIMATE TIMELINE

	Adopted FY 2020	Paid to Date	Issue RFQ / RFP / AF PI S	Start Design	End Design	Bid Project	Start Construction	Complete
Sewer Fund			,/		2.0.0 2 00.8.0	2.4.1.0j200		
Multi-Year Sanitary Sewer Assessment	\$ 400,000	\$-						
Mutli-Year Sewer and Manhole Lining Program (Sewer & Storm Water								
Master Plan)	\$ 2,000,000	\$ -						
Locust Colton CSO Elimination & Water Main Replacement -								
Construction- Phase 2 - IEPA SRF Loan Eligible	\$ 1,402,000	\$-						
Locust Colton CSO Elimination & Water Main Replacement -								
Construction- Phase 2 - IEPA SRF non-Loan Eligible	\$ 45,000	\$-						
Locust Colton CSO Elimination & Water Main Replacement - Phase 3 -								
Design & Land - IEPA SRF non-Loan Eligible	\$ 138,000	\$ -						
Miller Street Sanitary Sewer (800 East Block)	\$ 200,000	\$-						
Gray Avenue Sanitary Sewer (300 Block)	\$ 200,000	\$ -						
TOTAL SEWER CAPITAL:	\$ 4,385,000	\$-						

## FY 2019 Capital Equipment List Through November 30, 2019

			Revised		(Savings)
Department	Equipment	Org Cost Est	Budget	Actual Cost	/Loss
Sanitary Sewer					
Cash	2007 International Harvester 4300	181,177.00	181,177.00		-
Cash	2007 International Harvester 4300	181,177.00	181,177.00		-
	Total Sanitary Sewer	362,354.00	362,354.00	-	-

Note: Capital equipment is intended to be financed as part of the capital lease program unless otherwise noted.

## City of Bloomington - FY 2020 Storm Water Fund Profit & Loss Statement Through November 30, 2019

					** All numbers are Preliminary pending final Audit *							
					Y	ear to Date		<b>Revised Budget</b>	% of Revised Budget			
Revenues	Ad	opted Budget	Re	evised Budget		Actual		Remaining	Used			
40 Use of Fund Balance	\$	88,430	\$	88,430	\$	-	\$	88,430	0.0%			
52 Permits	\$	5,000	\$	5,000	\$	2,205	\$	2,795	44.1%			
53 Intergov Revenue	\$	1,402,000	\$	1,402,000	\$	-	\$	1,402,000	0.0%			
54 Charges for Services	\$	3,600,000	\$	3,600,000	\$	2,147,750	\$	1,452,250	59.7%			
55 Fines & Forfeitures	\$	50,000	\$	50,000	\$	29,938	\$	20,062	59.9%			
56 Investment Income	\$	-	\$	-	\$	10,549	\$	(10,549)	0.0%			
57 Misc Revenue	\$	25,000	\$	25,000	\$	16,854	\$	8,146	67.4%			
58 SALE CAPITAL ASSETS	\$	10,000	\$	10,000	\$	-	\$	10,000	0.0%			
Revenue Total	\$	5,180,430	\$	5,180,430	\$	2,207,295	\$	2,973,135	42.6%			
							\$	-				
							¢	-				

							Ş	-	
					Y	ear to Date		Revised Budget	% of Revised Budget
Expenditures	Ad	lopted Budget	Re	evised Budget		Actual		Remaining	Used
61 Salaries	\$	771,214	\$	771,214	\$	354,263	\$	416,951	45.9%
62 Benefits	\$	292,907	\$	292,907	\$	257,375	\$	35,533	87.9%
70 Contractuals	\$	965,583	\$	965,583	\$	144,557	\$	821,026	15.0%
71 Commodities	\$	183,650	\$	183,650	\$	32,717	\$	150,933	17.8%
72 Capital Expenditures	\$	1,557,000	\$	1,557,000	\$	5,090	\$	1,551,910	0.3%
73 Principal Expense	\$	878,899	\$	878,899	\$	491,215	\$	387,684	55.9%
74 Interest Expense	\$	182,548	\$	182,548	\$	104,644	\$	77,904	57.3%
89 Transfer Out	\$	348,629	\$	348,629	\$	203,367	\$	145,262	58.3%
Expense Total	\$	5,180,430	\$	5,180,430	\$	1,593,229	\$	3,587,202	30.8%

	Beginning Fund Balance \$	851,046	FY19 Audit
Current Activity - over/(under)	\$	614,067	
Encumbrances	\$	(497,509)	
Net Activity over/(under)	\$	116,558	
	Ending Fund Balance \$	967,603	

#### Commentary:

Expenditures:

Salary and benefits will not always trend with annualization as laborers perform work as needed in the Storm Water, Sewer and Street Maintenance divisions. Benefits is above trend due to the Sick Leave Buy Back policy change, which prompted some early retirements. Principal and Interest expense can vary to trend due to timing of debt payments. Transfer Out represents payments for services to other funds such as the General Fund for Admin and Billing/Collection services.

Note: See detail on capital projects and equipment on the pages immediately following this statement.

APPROXIMATE TIMELINE

	Adopte FY 2020		o Date	Issue RFQ / RFP / AE PLS	Start Design	End Design	Bid Project	Start Construction	Complete Construction
Storm Water Fund									
Sump Pump Drain Line Installations	\$ 100,0	00 \$	-						
Locust Colton CSO Elimination & Water Main Replacement - Construction- Phase 2 - IEPA SRF non-Loan Eligible	\$ 45,0	00 \$	-						
Locust Colton CSO Elimination & Water Main Replacement - Phase 3 - Design & Land - IEPA SRF non-Loan Eligible	\$ 138,0	00 \$	-						
Construction- Phase 2 - IEPA SRF Loan Eligible	\$ 1,402,0	00 \$	-						
TOTAL STORM CAPITAL:	\$ 1,685,0	00 \$	-						

# FY 2019 Capital Equipment List

Through November 30, 2019

			(Savings)		
Department	Equipment	Org Cost Est	Budget	Actual Cost	/Loss
Storm Water					
	2007 International Harvester	560,320.00	560,320.00		-
	Trailer	-	5,090.00	5,090.00	-
	Total Storm Water	560,320.00	565,410.00	5,090.00	-

Note: Capital equipment is intended to be financed as part of the capital lease program.

## City of Bloomington - FY 2020 Solid Waste Fund Profit and Loss Statement Through November 30, 2019

					** All numbers are Preliminary pending final Audit **						
					Year to Date		Revised Budget		% of Revised Budget		
Revenues	Α	dopted Budget	Re	evised Budget		Actual		Remaining	Used		
40 Use of Fund Balance	\$	16,458	\$	166,458	\$	-	\$	166,458	0.0%		
54 Charges for Services	\$	7,262,000	\$	7,262,000	\$	4,282,331	\$	2,979,669	59.0%		
55 Fines & Forfeitures	\$	160,000	\$	160,000	\$	106,073	\$	53,927	66.3%		
56 Investment Income	\$	4,300	\$	4,300	\$	10,280	\$	(5,980)	239.1%		
57 Misc Revenue	\$	1,000	\$	1,000	\$	-	\$	1,000	0.0%		
58 SALE CAPITAL ASSETS	\$	10,000	\$	10,000	\$	-	\$	10,000	0.0%		
Revenue Total	\$	7,453,758	\$	7,603,758	\$	4,398,684	\$	3,205,074	57.8%		

					Y	ear to Date	Revised Budget	% of Revised Budget
Expenditures	Ade	opted Budget	Re	vised Budget		Actual	Remaining	Used
61 Salaries	\$	2,195,762	\$	2,189,038	\$	1,254,657	\$ 934,381	57.3%
62 Benefits	\$	757,675	\$	757,675	\$	512,713	\$ 244,962	67.7%
70 Contractuals	\$	2,817,142	\$	2,973,866	\$	1,577,124	\$ 1,396,742	53.0%
71 Commodities	\$	314,954	\$	314,954	\$	163,583	\$ 151,371	51.9%
73 Principal Expense	\$	491,466	\$	491,466	\$	-	\$ 491,466	0.0%
74 Interest Expense	\$	366,289	\$	366,289	\$	170,322	\$ 195,967	46.5%
79 Other Expenditures	\$	36,492	\$	36,492	\$	10,267	\$ 26,225	28.1%
89 Transfer Out	\$	473,977	\$	473,977	\$	276,487	\$ 197,491	58.3%
Expense Total	\$	7,453,758	\$	7,603,758	\$	3,965,153	\$ 3,638,605	52.1%

	Beginning Fund Balance	\$ 1,339,945	FY19 Audit
Current Activity - over/(under)		\$ 433,531	
Encumbrances		\$ (597,294)	full year disposal contracts
Net Activity over/(under)		\$ (163,762)	
	Ending Fund Balance	\$ 1,176,183	

Commentary:

Revenue:

The Fines and Forfeitures category are for late fees for residents who do not pay on time.

Expenditures:

Salary and benefits will not always trend with annualization as laborers perform work as needed in the Sewer, Storm Water and Street maintenance divisions. Principal and Interest expense can vary to trend due to timing of debt payments. Transfer Out represents payments for services to the General Fund for Admin and Billing/Collection services.

Note: See details on capital equipment on the page immediately following this statement.

## FY 2019 Capital Equipment List Through November 30, 2019

			Revised		(Savings)
Department	Equipment	Org Cost Est	Budget	Actual Cost	/Loss
Solid Waste					
	2012 Crane Carrier LDT2-26	353,069.58	353,069.58	340,005.82	(13,063.76)
	2012 Crane Carrier LDT2-26	353,069.58	353,069.58	340,005.82	(13,063.76)
	2012 Crane Carrier LDT2-26	353,069.58	353,069.58	340,005.82	(13,063.76)
Cash	2020 Knuckle Boom	163,821.50	163,821.50		-
Cash	2020 Knuckle Boom	163,821.50	163,821.50		-
Cash	2020 Knuckle Boom	163,821.50	163,821.50		-
	2020 Hook Lift Truck	207,030.00	207,030.00		-
	2004 JRB	12,514.50	12,514.50		
	1999 JRB	12,514.50	12,514.50		
	1994 ODB LTC600	62,611.14	62,611.14	39,855.25	(22,755.89)
	Total Solid Waste	1,845,343.38	1,845,343.38	1,059,872.71	(61,947.17)

Note: Capital equipment is intended to be financed as part of the capital lease program unless otherwise noted.

### City of Bloomington - FY 2020 Golf Fund Profit and Loss Statement Through November 30, 2019

					**	All numbers a	re P	reliminary pending fin	al Audit **				
					Y	ear to Date		Revised Budget	% of Revised Budget				
Revenues	Add	opted Budget	Re	evised Budget		Actual		Remaining	Used				
40 Use of Fund Balance	\$	76,328	\$	76,328	\$	-	\$	76,328	0.0%				
54 Charges for Services	\$	2,485,750	\$	2,485,750	\$	1,593,716	\$	892,034	64.1%				
56 Investment Income	\$	10,000	\$	10,000	\$	5,675	\$	4,325	56.8%				
57 Misc Revenue	\$	55,600	\$	55,600	\$	17,167	\$	38,433	30.9%				
Revenue Total	\$	2,627,678	\$	2,627,678	\$	1,616,559	\$	1,011,119	61.5%				

					Year to Date			Revised Budget	% of Revised Budget
Expenditures	Ado	opted Budget	R	<b>Revised Budget</b>		Actual		Remaining	Used
61 Salaries	\$	934,823	\$	934,823	\$	588,546	\$	346,277	63.0%
62 Benefits	\$	230,469	\$	230,469	\$	174,902	\$	55,567	75.9%
70 Contractuals	\$	535,236	\$	535,236	\$	418,892	\$	116,344	78.3%
71 Commodities	\$	589,425	\$	589,425	\$	325,752	\$	263,673	55.3%
73 Principal Expense	\$	125,306	\$	125,306	\$	56,017	\$	69,290	44.7%
74 Interest Expense	\$	20,968	\$	20,968	\$	9,407	\$	11,561	44.9%
79 Other Expenditures	\$	80,036	\$	80,036	\$	-	\$	80,036	0.0%
89 Transfer Out	\$	111,414	\$	111,414	\$	64,991	\$	46,423	58.3%
Expense Total	\$	2,627,678	\$	2,627,678	\$	1,638,507	\$	989,170	62.4%

	Beginning Fund Balance \$	89,308	FY19 Audit
Current Activity - over/(under)	\$	(21,949)	
Encumbrances	\$	(64,532)	
Net Activity over/(under)	\$	(86,481)	
	Ending Fund Balance \$	2,826	

Commentary: The Golf courses are seasonal in nature and will not always trend with annualization. Charges for Services are slightly behind YTD activity in the prior year of \$1.716M.

Note: This fund accounts for 3 City golf courses: Highland Park, Prairie Vista and the Den at Fox Creek.

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## City of Bloomington - FY 2020 Grossinger Motors Arena Fund Profit and Loss Statement Through November 30, 2019

\*\* All numbers are Preliminary pending final Audit \*\*

The Arena Profit and Loss statement below includes both Divisions.
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Revenues	Ado	opted Budget	Re	vised Budget	Y	ear to Date Actual	Revised Budget Remaining	% of Revised Budget Used
40 Use of Fund Balance	\$	429,810	\$	429,810	\$	-	\$ 429,810	0.0%
50 Taxes	\$	1,513,788	\$	1,513,788	\$	883 <i>,</i> 043	\$ 630,745	58.3%
54 Charges for Services	\$	2,090,296	\$	1,883,950	\$	789,679	\$ 1,094,271	41.9%
56 Investment Income	\$	10,720	\$	10,900	\$	9,714	\$ 1,186	89.1%
57 Misc Revenue	\$	521,950	\$	444,205	\$	160,983	\$ 283,222	36.2%
85 Transfer In	\$	1,129,467	\$	1,079,792	\$	525,712	\$ 554,080	48.7%
Revenue Total	\$	5,696,031	\$	5,362,445	\$	2,369,131	\$ 2,993,314	44.2%

					Year to Date			Revised Budget	% of Revised Budget	
Expenditures	Ado	opted Budget	Re	evised Budget		Actual		Remaining	Used	
61 Salaries	\$	1,346,344	\$	1,203,684	\$	593,575	\$	610,109	49.3%	
62 Benefits	\$	255,643	\$	228,742	\$	101,391	\$	127,350	44.3%	
70 Contractuals	\$	1,275,923	\$	1,189,340	\$	471,330	\$	718,010	39.6%	
71 Commodities	\$	638,282	\$	560,840	\$	268,373	\$	292,467	47.9%	
72 Capital Expenditures	\$	325,000	\$	325,000	\$	-	\$	325,000	0.0%	
73 Principal Expense	\$	283,754	\$	283,754	\$	180,914	\$	102,839	63.8%	
74 Interest Expense	\$	43,078	\$	43,078	\$	23,725	\$	19,353	55.1%	
76 DEPRECIATION	\$	-	\$	-	\$	9,274	\$	(9,274)		
79 Other Expenditures	\$	14,220	\$	14,220	\$	2,896	\$	11,324	0.0%	
89 Transfer Out	\$	1,513,788	\$	1,513,788	\$	883,043	\$	630,745	58.3%	
Expense Total	\$	5,696,031	\$	5,362,445	\$	2,534,521	\$	2,827,923	47.3%	

	Beginning Fund Balance \$	371,501	FY19 Audit
Current Activity - over/(under)	\$	(165,390)	
Encumbrances	\$	(70,826)	
Net Activity over/(under)	<u>\$</u>	(236,216)	
	Ending Fund Balance \$	135,285	

Commentary: The Arena fund shows activity for the operation of the Grossinger Motors Arena which includes two divisions, one managed by the City and one by VenuWorks, a third party manager. Tax revenue seen above is solely Home Rule sales tax revenue earmarked for the bond debt service payments seen in expenditures under transfers out. Charges for Services Revenues are well below trend due to the Arena just beginning it's busier season. Misc. revenue includes concessions, merchandise and other and is below trend for the same reason. Transfer In represents revenue received from the General Fund.

The Arena is a unique entertainment venue therefore profit and loss activity will not trend with annualization. Salary expenses includes event staff. Contractual expense includes building maintenance and repairs and talent expenses that trend with the timing of events and repairs while management fees are monthly.

Note: An increase of .25% in the Home Rule Sales Tax was approved by the City Council on February 11, 2008 to provide fund for debt service payments for the Arena with the remainder left to build City reserves and infrastructure. See details on capital projects after the VenuWorks page.

### City of Bloomington - FY 2020 VenuWorks Profit and Loss Statement Through November 30, 2019

					**	All numbers are Pre	elim	nary pending final Al	Jait **		
								Revised Budget	% of Revised Budget		
Revenues	Ad	Adopted Budget		<b>Revised Budget</b>		ar to Date Actual		Remaining	Used		
54 Charges for Services	\$	2,090,296	\$	1,883,950	\$	789,679	\$	1,094,271	41.9%		
56 Investment Income	\$	720	\$	900	\$	653	\$	247	72.5%		
57 Misc Revenue	\$	521,950	\$	444,205	\$	160,983	\$	283,222	36.2%		
85 Transfer In	\$	399,675	\$	350,000	\$	100,000	\$	250,000	28.6%		
Revenue Total	\$	3,012,641	\$	2,679,055	\$	1,051,315	\$	1,627,740	39.2%		

\*\* All numbers are Preliminary pending final Audit \*\*

Ado	pted Budget	Re	evised Budget	Yea	r to Date Actual		Revised Budget Remaining	% of Revised Budget Used
\$	1,311,098	\$	1,168,438	\$	574,064	\$	594,374	49.1%
\$	249,338	\$	222,437	\$	97,900	\$	124,537	44.0%
\$	799,703	\$	713,120	\$	329,206	\$	383,914	46.2%
\$	638,282	\$	560,840	\$	268,373	\$	292,467	47.9%
\$	-	\$	-	\$	42	\$	(42)	0.0%
\$	-	\$	-	\$	9,274	\$	(9,274)	0.0%
\$	14,220	\$	14,220	\$	2,896	\$	11,324	20.4%
\$	3,012,641	\$	2,679,055	\$	1,281,754	\$	1,397,301	47.8%
ndor)				ć	(220 /20)			
	Adc \$ \$ \$ \$ \$ \$ \$ }	\$ 249,338 \$ 799,703 \$ 638,282 \$ - \$ - \$ 14,220 \$ 3,012,641	\$ 1,311,098 \$ \$ 249,338 \$ \$ 799,703 \$ \$ 638,282 \$ \$ - \$ \$ 5 - \$ \$ 14,220 \$ \$ 3,012,641 \$	\$       1,311,098       \$       1,168,438         \$       249,338       \$       222,437         \$       799,703       \$       713,120         \$       638,282       \$       560,840         \$       -       \$       -         \$       638,282       \$       560,840         \$       -       \$       -         \$       14,220       \$       14,220         \$       3,012,641       \$       2,679,055	\$       1,311,098       \$       1,168,438       \$         \$       249,338       \$       222,437       \$         \$       799,703       \$       713,120       \$         \$       638,282       \$       560,840       \$         \$       -       \$       -       \$         \$       -       \$       -       \$         \$       -       \$       -       \$         \$       -       \$       -       \$         \$       -       \$       -       \$         \$       14,220       \$       14,220       \$         \$       3,012,641       \$       2,679,055       \$	\$       1,311,098       \$       1,168,438       \$       574,064         \$       249,338       \$       222,437       \$       97,900         \$       799,703       \$       713,120       \$       329,206         \$       638,282       \$       560,840       \$       268,373         \$       -       \$       -       \$       42         \$       -       \$       -       \$       9,274         \$       14,220       \$       14,220       \$       2,896         \$       3,012,641       \$       2,679,055       \$       1,281,754	\$       1,311,098       \$       1,168,438       \$       574,064       \$         \$       249,338       \$       222,437       \$       97,900       \$         \$       799,703       \$       713,120       \$       329,206       \$         \$       638,282       \$       560,840       \$       268,373       \$         \$       -       \$       -       \$       42       \$         \$       -       \$       -       \$       42       \$         \$       -       \$       -       \$       9,274       \$         \$       14,220       \$       14,220       \$       2,896       \$         \$       3,012,641       \$       2,679,055       \$       1,281,754       \$	Adopted Budget         Revised Budget         Year to Date Actual         Remaining           \$ 1,311,098         \$ 1,168,438         \$ 574,064         \$ 594,374           \$ 249,338         \$ 222,437         \$ 97,900         \$ 124,537           \$ 799,703         \$ 713,120         \$ 329,206         \$ 383,914           \$ 638,282         \$ 560,840         \$ 268,373         \$ 292,467           \$         \$ 42         \$ (42)           \$         \$ 9,274         \$ (9,274)           \$ 14,220         \$ 14,220         \$ 2,896         \$ 1,397,301

#### Note:

The YTD Revenue Budget through Nov. 2019 was 865K vs. 951K realized (net of transfers in). VenuWorks is therefore currently ahead of budget due to unexpected revenues, and reduced expenses.

Revenue and expense related to debt service, facilities maintenance and capital improvements are not included above.

				APPROXIMATE TIMELINE										
	А	dopted	Paid to	lssue RFQ / RFP / AE				Start	Complete					
	F	Y 2020	Date	PLS	Start Design	End Design	Bid Project	Construction	Construction					
Arena Fund														
Arena Arc Flash Study	\$	200,000	\$-											
Lighting Improvements (Bowl & Aisle														
stairways)	\$	325,000	\$-											
TOTAL ARENA CAPITAL:		525,000	-											

## FY 2019 Capital Equipment List Through November 30, 2019

Donartmont	Equipment	Ord	r Cost Est	Revised Budget	Λ	ctual Cost	(	Savings)
Department	Equipment	UI	g Cost Est	Duugei	A	ctual Cost		/Loss
Arena								
	IceCap Pro Ice Cover - replacement of the		131,497.00	131,497.00				-
	Arena Fund Total	\$	131,497.00	\$ 131,497.00	\$	-	\$	-

Note: Capital equipment is intended to be financed as part of the capital lease program.