



***FY 2018
3rd Quarter Financial Report
May 1, 2017 through January 31, 2018***

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3rd Quarter Executive Summary

The City's overall finances are rated good through the third quarter and year-end projections are positive. This report discusses the City's largest operations including capital projects. The fiscal year 2018 budget is \$214.1M. Commentary on revenue and expense activity can be seen throughout the report on major funds with special emphasis on the General Fund. Commentary focuses on variances from annualized trend which is 75 percent or 9/12 of the fiscal year.

General Fund

The City's General Fund includes nearly 50 percent of the City's total financial operations or \$105.3M of the Adopted Budget, and accounts for all taxes. Activity through the end of the third quarter is rated good, and overall revenue and expenses are slightly below trend. With three months left in the fiscal year, there is no indication of material concerns.

General Fund revenues are primarily made up by taxes which comprise 81 percent of the Revenue budget. Much of these taxes are collected by the State and are not received for several months; therefore revenue trends lag in those categories. Property Tax received through December is at 100 percent of budget which helps to offset the lag in revenue recognition in those other categories. Overall, total revenues collected through the third quarter are 71 percent or \$75.1M of the \$106M Revised revenue budget. Sales Tax, the largest tax category with a budget of \$38.2M, is trending favorably compared to last year, with a total collected of \$22.1M vs. \$20.9M last year. While the State portion shows a positive variance of 9 percent over FY2017, the Home Rule increase of 4 percent is primarily due to an "accelerated payment" received from the State of Illinois related to a prior year's growth acceleration calculation it does. Even with that adjustment, these results are encouraging given they include the new (for FY18) State of Illinois 2 percent service charge on Home Rule collections. The State of Illinois also instituted a temporary 10 percent holdback on Income tax distributions of \$7.7M. This reduction is anticipated to be made up by extra payments during the year, however this category is trending behind last year by 5 percent. Information from the Illinois Department of Revenue indicates corporations are being more aggressive in claiming NOLs (net operating losses), changing to S-Corp status etc. in order to lower tax liabilities.

The General Fund houses many operations that are seasonal such as snow & ice, where these individual activities would not be expected to correlate to an annualized trend. Salary and benefits however, should be on trend making up 50 percent of the expenditure budget.

Activities which are recreational, entertainment oriented, or are based on consumer behavior will not always correlate with annualized trend.

Salaries and benefits through the third quarter are at 70 and 75 percent. Police, with an annual salary budget of 12.8M, is at 68 percent due to vacancies. Contractuals are under at 63.5 percent mostly due to a 560K budget placeholder for an additional ambulance crew. Commodities are behind trend due savings in natural gas, electricity and electrical supplies related to street lighting. Intergovernmental expense includes contributions to both the Fire and Police pension and are funded early in the year. Total Expenditures are \$77.1M, slightly below trend at 72.5 percent; leaving the General Fund in a negative cash flow position YTD. This negative cash position is likely to remain until all lagging revenues are received and accrued revenues are booked at the end of the year.

General Fund Capital

Multiple capital projects were adopted in the FY2018 budget totaling \$7.4M. \$3.9M has been spent YTD on the Streets/sidewalks programs and \$150K on the Annex demolition. Most other projects are slated to be completed in March and April of this year.

Enterprise Funds

All Enterprise funds other than Golf, ended the quarter with positive activity YTD.

- Water Charges for Services, which can vary significantly with weather conditions, are ahead of trend at 82 percent / \$11.9M. Expenditures are well below trend at 45 percent / \$9.6M due to the timing of capital expenditures.
- Sewer Charges for Services are on trend at 75 percent / \$3.8M, with expenditures below at 56 percent / \$2.9M.
- Storm Water Charges for Services are on trend at 76 percent / \$2.1M, with expenditures below at 64 percent / \$2.1M.
- Solid Waste Charges for Services are slightly ahead of trend at 79 percent / \$4.8M; Fines at \$118K, with operating expenditures under trend at 71% / \$4.9M.
- Golf operations have two of the three courses in negative positions YTD, with Charges for Services revenue under trend at 71 percent.
- The Arena fund is positive due to General Fund transfers into the fund related to capital projects that have not yet been completed/paid for.

Enterprise Fund Summary

Current Activity

Through January 31, 2018

Fund	Gain / (Loss)
Water	\$ 3,357,675
Sewer	\$ 1,010,881
Storm Water	\$ 111,411
Solid Waste	\$ 286,071
Golf	\$ (33,582)
Arena	\$ 1,122,412
Net Activity Total	\$ 5,854,868

Activities which are recreational, entertainment oriented, or are based on consumer behavior will not always correlate with annualized trend.

City of Bloomington - FY 2018
General Fund Revenue & Expenditures by Category
Through January 31, 2018

Annualized Trend is 75%

Revenues	Adopted Budget	Revised Budget	Year to Date Actual	Revised Budget	
				Remaining	% of Revised Budget Used
Use of Fund Balance	\$ -	\$ 987,071	\$ -	\$ 987,071	0.0%
Taxes	\$ 86,274,740	\$ 86,274,740	\$ 60,309,923	\$ 25,964,817	69.9%
Licenses	\$ 414,950	\$ 414,950	\$ 399,606	\$ 15,344	96.3%
Permits	\$ 802,351	\$ 802,351	\$ 640,267	\$ 162,085	79.8%
Intergovernmental Revenue	\$ 228,383	\$ 228,383	\$ 147,407	\$ 80,976	64.5%
Charges for Services	\$ 11,864,306	\$ 11,864,306	\$ 9,356,503	\$ 2,507,802	78.9%
Fines & Forfeitures	\$ 803,400	\$ 803,400	\$ 513,046	\$ 290,354	63.9%
Investment Income	\$ 85,375	\$ 85,375	\$ 249,242	\$ (163,867)	291.9%
Misc Revenue	\$ 956,337	\$ 956,337	\$ 507,705	\$ 448,632	53.1%
Sale of Capital Assets	\$ 18,000	\$ 18,000	\$ 92,570	\$ (74,570)	514.3%
Transfer In	\$ 3,866,628	\$ 3,866,628	\$ 2,886,713	\$ 979,915	74.7%
TOTAL REVENUE	\$ 105,314,471	\$ 106,301,541	\$ 75,102,983	\$ 31,198,558	70.7%

Expenditures	Adopted Budget	Revised Budget	Year to Date Actual	Revised Budget	
				Remaining	% of Revised Budget Used
Salaries	\$ 40,665,840	\$ 40,764,582	\$ 28,423,460	\$ 12,341,122	69.7%
Benefits	\$ 10,798,566	\$ 10,854,796	\$ 8,103,602	\$ 2,751,194	74.7%
Contractuals	\$ 14,487,718	\$ 14,431,643	\$ 9,158,889	\$ 5,272,755	63.5%
Commodities	\$ 7,419,370	\$ 7,394,073	\$ 5,135,563	\$ 2,258,510	69.5%
Capital Expenditures	\$ -	\$ 31,803	\$ 76,240	\$ (44,437)	239.7%
Principal Expense	\$ 1,787,105	\$ 1,787,105	\$ 1,342,685	\$ 444,420	75.1%
Interest Expense	\$ 236,735	\$ 236,735	\$ 140,589	\$ 96,147	59.4%
Other Intergov Exp	\$ 14,845,254	\$ 14,792,754	\$ 13,066,685	\$ 1,726,069	88.3%
Other Expenditures	\$ 3,741,211	\$ 3,729,553	\$ 2,217,949	\$ 1,511,604	59.5%
Transfer Out	\$ 11,332,670	\$ 12,278,496	\$ 9,405,562	\$ 2,872,934	76.6%
TOTAL EXPENDITURES	\$ 105,314,471	\$ 106,301,541	\$ 77,071,224	\$ 29,230,318	72.5%

Beginning Fund Balance	\$ 14,764,533
Current Activity - favorable/(unfavorable)	\$ (1,968,240) *
Ending Fund Balance	\$ 12,796,293

Commentary: Overall, General Fund revenues are trending at annualization - adjusting for the Use of Fund Balance, and the delay in revenue collection in some categories. While, most taxes are paid in arrears, Property taxes, are collected in the first part of the fiscal year and are currently at 100% of budget. This timing helps keep the Trend close to the annualized target related to the collection delay in those other categories. Sales Tax revenues in total are higher over prior year - after adjusting for a one-time large purchase that occurred in early FY 2017. (Please see the Major Tax Revenue Summary table for trends over prior year.) Intergovernmental revenues are below trend as numerous grants have not been received yet. Liquor Licenses make up 354K of 400K total in Licenses revenue and are trending at 95% of budget. Ambulance Fees of \$3.7M make up 40% of the \$9.4M YTD Charges for Services revenue, and are trending ahead of budget at 83%. Investment Income is trending high due to interest rate increases.

Expenditures are trending at slightly below annualization with other intergovernmental expenditures higher from pension payments, but with Salaries, Contractuals and Commodities offsetting that. The Contractuals category of Other Prof and Tech Services total is 440K YTD and has an annual budget of 1.9M; 23% of trend. For Commodities; while road repair commodities are coming in higher, other areas like electricity and natural gas are coming in lower. Other expenditures are lower as the majority is related to Ambulance/insurance write offs and will not be realized until later in the year. Transfers to the Capital Improvement Fund of 4.8M are at 76% of budget.

Note: Capital projects/improvements related to the General Fund are accounted for in the Capital Improvement fund and can be seen on page 11. A capital equipment & vehicle status listing can be seen on page 12.

* Early projections indicated a small surplus at year-end.

**City of Bloomington - FY 2018
BCPA Profit and Loss Statement
Through January 31, 2018**

Annualized Trend is 75%

The BCPA Profit and Loss statement below excludes bond debt service expense of \$1.0M and Home Rule Sales Tax revenue of \$1.7M.

Revenues	Adopted Budget	Revised Budget	Year to Date Actual	Revised Budget	
				Remaining	% of Revised Budget Used
53 Intergov Revenue	\$ 35,000	\$ 35,000	\$ 11,200	\$ 23,800	32.0%
54 Charges for Services	\$ 967,200	\$ 967,200	\$ 458,005	\$ 509,195	47.4%
56 Investment Income	\$ 50	\$ 50	\$ -	\$ 50	0.0%
57 Misc Revenue	\$ 482,977	\$ 482,977	\$ 38,754	\$ 444,223	8.0%
TOTAL REVENUE	\$ 1,485,227	\$ 1,485,227	\$ 507,959	\$ 977,268	34.2%

Expenditures	Adopted Budget	Revised Budget	Year to Date Actual	Revised Budget	
				Remaining	% of Revised Budget Used
61 Salaries	\$ 879,802	\$ 879,802	\$ 393,841	\$ 485,961	44.8%
62 Benefits	\$ 304,152	\$ 304,152	\$ 118,212	\$ 185,940	38.9%
70 Contractuals	\$ 1,081,722	\$ 1,069,709	\$ 524,619	\$ 545,091	49.0%
71 Commodities	\$ 349,350	\$ 349,350	\$ 188,914	\$ 160,436	54.1%
72 Capital Expenditures	\$ -	\$ 12,013	\$ 12,013	\$ 0	100.0%
73 Principal Expense	\$ 9,402	\$ 9,402	\$ 9,402	\$ -	100.0%
74 Interest Expense	\$ 557	\$ 557	\$ 557	\$ -	100.0%
79 Other Expenditures	\$ 14,875	\$ 14,875	\$ 2,356	\$ 12,519	15.8%
TOTAL EXPENDITURES	\$ 2,639,860	\$ 2,639,860	\$ 1,249,913	\$ 1,389,946	47.3%

Current Activity - favorable/(unfavorable) **\$ (741,954)**

Commentary: Intergov Revenue is for Federal and State Grants, of which \$10K has been received from the State of IL. Charges for services represent facility rentals, program income, admission fees and concession revenues and is below annualization at 47%. The BCPA's activity is seasonal - however this category is below FY 2017 YTD of 627K. Misc Revenue accounts for donations and contributions but the majority is for "in kind" donations which are booked at the end of the year and don't track with annualization.

Salaries and benefits are below trend due to several vacancies. Contractuals and commodities will trend with Services Revenue.

Note: The BCPA is a unique entertainment venue therefore profit and loss activity will not trend with annualization. BCPA Capital projects/improvements are accounted for in the Capital Improvement Fund.

The BCPA Profit and Loss statement below includes bond debt service expense of \$1.0M and Home Rule Sales Tax revenue of \$1.7M

Revenues	Adopted Budget	Revised Budget	Year to Date Actual	Revised Budget	
				Remaining	% of Revised Budget Used
50 Taxes	\$ 1,700,000	\$ 1,700,000	\$ 1,275,000	\$ 425,000	75.0%
53 Intergov Revenue	\$ 35,000	\$ 35,000	\$ 11,200	\$ 23,800	32.0%
54 Charges for Services	\$ 967,200	\$ 967,200	\$ 458,005	\$ 509,195	47.4%
56 Investment Income	\$ 50	\$ 50	\$ -	\$ 50	0.0%
57 Misc Revenue	\$ 482,977	\$ 482,977	\$ 38,754	\$ 444,223	8.0%
TOTAL REVENUE	\$ 3,185,227	\$ 3,185,227	\$ 1,782,959	\$ 1,402,268	56.0%

Expenditures	Adopted Budget	Revised Budget	Year to Date Actual	Revised Budget	
				Remaining	% of Revised Budget Used
61 Salaries	\$ 879,802	\$ 879,802	\$ 393,841	\$ 485,961	44.8%
62 Benefits	\$ 304,152	\$ 304,152	\$ 118,212	\$ 185,940	38.9%
70 Contractuals	\$ 1,081,722	\$ 1,069,709	\$ 524,619	\$ 545,091	49.0%
71 Commodities	\$ 349,350	\$ 349,350	\$ 188,914	\$ 160,436	54.1%
73 Principal Expense	\$ 9,402	\$ 9,402	\$ 9,402	\$ -	100.0%
74 Interest Expense	\$ 557	\$ 557	\$ 557	\$ -	100.0%
79 Other Expenditures	\$ 14,875	\$ 14,875	\$ 2,356	\$ 12,519	15.8%
89 Transfer Out	\$ 1,042,836	\$ 1,042,836	\$ 762,656	\$ 280,181	73.1%
TOTAL EXPENDITURES	\$ 3,682,696	\$ 3,682,696	\$ 2,012,569	\$ 1,670,127	54.6%

Current Activity - favorable/(unfavorable) **\$ (229,610)**

**City of Bloomington - FY 2018
Miller Park Zoo Profit and Loss Statement
Through January 31, 2018**

Annualized Trend is 75%

Revenues	Adopted Budget	Revised Budget	Year to Date Actual	Revised Budget	
				Remaining	% of Revised Budget Used
54 Charges for Services	\$ 694,800	\$ 694,800	\$ 534,792	\$ 160,008	77.0%
57 Misc Revenue	\$ 75,850	\$ 75,850	\$ 43,469	\$ 32,381	57.3%
TOTAL REVENUE	\$ 770,650	\$ 770,650	\$ 578,261	\$ 192,389	75.0%

Expenditures	Adopted Budget	Revised Budget	Year to Date Actual	Revised Budget	
				Remaining	% of Revised Budget Used
61 Salaries	\$ 648,997	\$ 648,997	\$ 493,264	\$ 155,733	76.0%
62 Benefits	\$ 213,827	\$ 213,827	\$ 169,104	\$ 44,723	79.1%
70 Contractuals	\$ 188,417	\$ 188,417	\$ 172,333	\$ 16,084	91.5%
71 Commodities	\$ 295,675	\$ 295,675	\$ 223,952	\$ 71,723	75.7%
79 Other Expenditures	\$ 300	\$ 300	\$ 73	\$ 227	24.3%
TOTAL EXPENDITURES	\$ 1,347,216	\$ 1,347,216	\$ 1,058,726	\$ 288,490	78.6%

Current Activity - favorable/(unfavorable) \$ (480,465)

Commentary: The Zoo's charges for services are on trend, but slightly behind FY 2017 YTD of 559K - with YTD attendance down; 91.6K vs 96.2K - FY18 to FY17. Expenditures in total are close to trend except for contractuals where Vet services are at 64K/117% of budget.

Note: The Zoo's financial activity correlates to seasonal weather rather than annualized trend. Charges for services include zoo admission and programs, building rentals and gift shop sales. Miscellaneous revenues constitute zoo donations.

City of Bloomington - FY 2018
Pepsi Ice Center Profit and Loss Statement
Through January 31, 2018

Annualized Trend is 75%

Revenues	Adopted Budget	Revised Budget	Year to Date Actual	Revised Budget Remaining	% of Revised Budget Used
54 Charges for Services	\$ 1,026,620	\$ 1,026,620	\$ 858,358	\$ 168,262	83.6%
57 Misc Revenue	\$ 29,000	\$ 29,000	\$ 34,738	\$ (5,738)	119.8%
TOTAL REVENUE	\$ 1,055,620	\$ 1,055,620	\$ 893,096	\$ 162,524	84.6%

Expenditures	Adopted Budget	Revised Budget	Year to Date Actual	Revised Budget Remaining	% of Revised Budget Used
61 Salaries	\$ 345,974	\$ 345,974	\$ 265,038	\$ 80,936	76.6%
62 Benefits	\$ 72,463	\$ 72,463	\$ 56,808	\$ 15,655	78.4%
70 Contractuals	\$ 228,208	\$ 228,208	\$ 168,867	\$ 59,340	74.0%
71 Commodities	\$ 235,100	\$ 235,100	\$ 133,437	\$ 101,663	56.8%
TOTAL EXPENDITURES	\$ 881,745	\$ 881,745	\$ 624,151	\$ 257,594	70.8%

Current Activity - favorable/(unfavorable) 268,945

Commentary: The Pepsi Ice Center has a strong demand for programs and services - with Charges for Services ahead of trend and ahead of the FY 2017 YTD of 783K. Misc Revenue includes a \$25,000 promotional award from Kraft. Salaries and benefits are tracking with trend. Commodities are under trend mostly due to electricity and natural gas.

City of Bloomington - FY 2018
General Fund Major Tax Revenue Summary
Through January 31, 2018

Revenues Earned	Annual Budget	FY2018 YTD	FY2017 YTD	YTD Variance	% Variance	# of Months Collected
Property Tax	\$ 24,744,495	\$ 24,755,269	\$ 24,005,543	\$ 749,725	3.12%	9 Months
Home Rule Sales Tax	\$ 24,407,625	\$ 13,587,586	\$ 13,100,920	\$ 486,666	3.71%	7 Months
State Sales Tax	\$ 13,768,500	\$ 8,525,260	\$ 7,801,825	\$ 723,435	9.27%	7 Months
Income Tax	\$ 7,700,000	\$ 5,030,296	\$ 5,311,858	\$ (281,562)	-5.30%	9 Months
Utility Tax	\$ 6,692,920	\$ 4,243,221	\$ 4,409,204	\$ (165,983)	-3.76%	8 Months
Ambulance Fee	\$ 4,483,847	\$ 3,737,736	\$ 3,280,919	\$ 456,818	13.92%	9 Months
Food & Beverage Tax	\$ 4,300,463	\$ 2,821,905	\$ 2,840,747	\$ (18,841)	-0.66%	8 Months
Local Motor Fuel	\$ 2,400,000	\$ 1,573,336	\$ 1,620,626	\$ (47,290)	-2.92%	8 Months
Franchise Tax	\$ 2,083,975	\$ 1,127,087	\$ 1,231,032	\$ (103,945)	-8.44%	8 Months
Replacement Tax	\$ 1,760,979	\$ 1,369,590	\$ 1,365,863	\$ 3,727	0.27%	9 Months
Hotel & Motel Tax	\$ 1,600,000	\$ 1,209,894	\$ 1,197,096	\$ 12,798	1.07%	8 Months
Local Use Tax	\$ 1,700,000	\$ 1,402,445	\$ 1,332,652	\$ 69,793	5.24%	9 Months
Packaged Liquor	\$ 1,125,000	\$ 867,265	\$ 840,838	\$ 26,427	3.14%	8 Months
Vehicle Use Tax	\$ 1,100,000	\$ 772,218	\$ 748,638	\$ 23,579	3.15%	8 Months
Building Permits	\$ 753,000	\$ 620,059	\$ 629,984	\$ (9,925)	-1.58%	9 Months
Amusement Tax	\$ 1,000,000	\$ 687,669	\$ 729,232	\$ (41,563)	-5.70%	8 Months
Video Gaming	\$ 735,423	\$ 434,452	\$ 416,078	\$ 18,374	4.42%	7 Months
Auto Rental Tax	\$ 81,979	\$ 50,417	\$ 50,909	\$ (492)	-0.97%	7 Months

Notes for variances of approximately +/- 10%.

As seen above, in the # of Months Collected column, many revenues are not received until one to two months later including major revenues such as Home Rule & State Sales Tax.

1) Home Rule FY2018 includes a 583K "Accelerated Payment" from the State of IL related to a Home Rule year over year increase acceleration calculation. Without this, Home Rule would be trending under the prior year. State Sales Tax however is trending higher. Home Rule does not apply to all taxable sales, such as food, registered/titled vehicles etc.

2) Ambulance fees are ahead of last year by 14% and ahead of trend by 8%. Runs YTD are at 5,073 vs 4,599 last year.

3) Building permit revenue is ahead of trend by 7% - however total construction permits are down over the prior year. This could indicate a downward trend in construction.

4) Home Rule Sales Tax: Note that approximately \$1.525 million excluded for comparison purposes representing a one-time purchase in FY2017.

5) State Sales Tax: Note that approximately \$611K excluded for comparison purposes representing a large one time purchase in FY2017.

City of Bloomington, Illinois Through January 31, 2018

		APPROXIMATE TIMELINE							
		Adopted FY 2018	Paid to Date	Issue RFQ / RFP / AE PLS	Start Design	End Design	Bid Project	Start Construction	Complete Construction
Capital Improvement Fund									
Facilities Capital Improvement Projects									
Major Facility Repairs-These budgeted dollars are proposed to pay for the City Hall Annex demolition.	\$	250,000	\$ 149,774	These budgeted dollars are being used for the City Hall Annex Demolition.					
Police Administration Roof Replacement & install a Waterproofing Membrane over Parking Garage-These budgeted dollars are proposed to pay for the City Hall Annex demolition.	\$	340,000	See amount above	These budgeted dollars are being used for the City Hall Annex Demolition.					
Budgeted Fuel Expense moved to Capital for additional dollars for City Hall Annex demolition. - BUA	\$	91,403		These budgeted dollars are being used for the City Hall Annex Demolition.					
West Side Community Center Development - Design	\$	100,000			TBD	TBD	TBD	TBD	TBD
Capital Projects - Public Works									
Multi-Year Street & Alley Resurface Program	\$	3,646,896	\$ 3,206,518	NA	Completed	Completed	Completed	June 2017	Ongoing
Multi-Year ADA Sidewalk Ramp Replacement Program	\$	400,000	\$ 678,927	NA	Completed	Completed	Completed	June 2017	April 2018
Multi-Year Sidewalk Repair Program	\$	488,866	See above	NA	Completed	Completed	Completed	June 2017	April 2018
Multi-Year Sidewalk Replacement 50-50 Program	\$	105,000	See above	NA	Completed	Completed	Completed	June 2017	April 2018
Emergency Multi-Year Street, Alley & Sidewalk Repairs	\$	200,000	\$ 3,435	NA	Completed	Completed	Completed	June 2017	April 2018
Downtown Wayfinding Signage	\$	250,000		Nov 2017	Dec. 2017	Mar 2018	April 2018	May 2017	Aug 2018
Monroe Street Brick Street Design and Engineering - BUA	\$	127,024		Nov 2017	Nov 2017	Mar 2018	NA	NA	NA
Lutz Road - BUA	\$	18,867	\$ 15,979		Completed	Dec 2017	TBD	TBD	TBD
Parks									
Woodbury Park	\$	100,000			Nov 2017	Feb 2018	TBD	April 2018	July 2018
Rollingbrook Park Playground-changed to Oakland Park Playground	\$	75,000			TBD	TBD	TBD	TBD	TBD
BCPA Tuckpointing	\$	60,000	\$ 17,495	June 2017	NA	NA	July 2017	Sept 2017	April 2018
Miller Park Pavilion - Porch Roof Pillars and Railings	\$	40,000			Jan 2018	Feb 2018	TBD	Mar 2018	May 2018
Replace Rooftop Units - Creativity Center (Level II) - BCPA Capital Campaign funds	\$	825,000			Nov 2017	TBD	TBD	TBD	TBD
Install TPO Roofing Membrane - Creativity Center (Level II) - BCPA Capital Campaign funds	\$	225,000			Nov 2017	TBD	TBD	TBD	TBD
Route 66 Trail Shirley South 1.1 Miles - Const. 1st Half-Will. Re-budgeted for FY 2019.	\$	17,000			TBD	TBD	TBD	TBD	TBD
Fire									
Land Acquisition (NE Fire Station) - Assessment & Evaluation	\$	50,000		Aug 2017	Sept 2017	TBD	TBD	NA	NA
Masonry Repairs at Stations and HQ - BUA	\$	11,657	\$ 11,657		NA	NA	Completed	Completed	Completed
TOTAL CAPITAL IMPROVEMENT FUND:	\$	7,421,713	\$ 4,083,784						

General Fund					
Through January 31, 2018	Equipment	Org Cost Est	Revised Budget	Actual Cost	(Savings) /Loss
FY 2018 Capital Equipment List - 5 Year					
Information Services					
	Fixed asset replacements include servers, larger printers, large format scanners, the City's firewall, network hardware, data storage devices, software, etc.	200,000.00	200,000.00	57,334.25	(142,665.75)
	Geo Time software for Police	8,000.00	8,000.00		-
	Continued Video Conference Implementation in remaining Fire Stations and other conference rooms	100,000.00	100,000.00		-
	Storage Equipment - Cybercrime, surveillance video, Police in-car and body cam video, sewer video, etc.	100,000.00	100,000.00		-
	Fire Dept Management Software	80,000.00	80,000.00	97,457.31	17,457.31
	Network Equipment Replacement	100,000.00	100,000.00		-
	Total Information Services	588,000.00	588,000.00	154,791.56	(125,208.44)
Code Enforcement					
	2002 Ford Focus-will not be replaced with a new vehicle but instead will be replaced with repurposed Police vehicle	20,259.00	20,259.00		-
	Total Code Enforcement	20,259.00	20,259.00	-	-
Facilities Management					
	Cost for replacement of fixed asset caterogized machinery or equipment that unexpectedly fails- Example is Police Boiler in FY 2017.	15,000.00	15,000.00		-
	Total Facilities Management	15,000.00	15,000.00	-	-
Parking Operations					
	2002 Tennant 6500	54,590.00	54,590.00	59,842.48	5,252.48
	Entrance Equipment for Market, Pepsi Ice and Abraham Lincoln Garages	950,000.00	950,000.00	910,155.73	(39,844.27)
	Total Parking Operations	1,004,590.00	1,004,590.00	969,998.21	(34,591.79)
Parks					
	2005 Mitsubishi Endeavor	29,708.00	29,708.00	31,135.00	1,427.00
	2001 Ford E250-moved to FY 2019 to be replaced with a repurposed unit from Water Department	24,190.80	24,190.80		-
	1983 Evans Trailer	10,610.00	10,610.00		-
	2002 GMC 3500	47,745.00	47,745.00	40,279.00	(7,466.00)
	2002 Ford F350	47,214.50	47,214.50	31,092.00	(16,122.50)
	Unit 750-Bobcat with Tracks	75,000.00	75,000.00	64,192.56	(10,807.44)
	Stump Grinder	50,000.00	50,000.00	48,081.50	(1,918.50)
	Unit 794- Dingo	40,000.00	40,000.00	32,485.97	(7,514.03)
	Playground and safety surface at Rollingbrook Park	75,000.00	75,000.00	75,000.00	-
	Sprayground surface at Tipton Park	40,000.00	40,000.00		-
	Total Parks	439,468.30	439,468.30	322,266.03	(42,401.47)
Zoo					
	2005 Dodge Grand Caravan	24,720.00	24,720.00	23,399.00	(1,321.00)
	Total Zoo	24,720.00	24,720.00	23,399.00	(1,321.00)
Pepsi Ice Center					
	2006 Zamboni 540	175,000.00	175,000.00	129,143.55	-
	Total Pepsi Ice Center	175,000.00	175,000.00	129,143.55	-
Engineering					
	2003 Ford Taurus	22,763.00	22,763.00	25,532.00	2,769.00
	2004 Ford Ranger	23,690.00	23,690.00	25,532.00	1,842.00
	2005 Dodge Dakota	23,690.00	23,690.00	25,532.00	1,842.00
	Total Engineering	70,143.00	70,143.00	76,596.00	6,453.00
Street Maintenance					
	2004 Ford Ranger	23,690.00	23,690.00	25,532.00	1,842.00
	2001 Ford F150	32,960.00	32,960.00		
	2007 Dodge F350	33,475.00	33,475.00	34,283.00	808.00
	2005 GMC 1500	36,359.00	36,359.00	40,983.00	4,624.00
	Total Street Maintenance	126,484.00	126,484.00	100,798.00	7,274.00
Snow & Ice					
	2006 IH 7400-being delayed to FY 2019	164,800.00	164,800.00		-
	Total Snow & Ice	164,800.00	164,800.00	-	-
Police					
	2012 Chevrolet Tahoe	40,685.00	40,685.00	38,947.00	(1,738.00)
	2005 Chevrolet Tahoe	40,685.00	40,685.00	38,947.00	(1,738.00)
	2004 Chevrolet Impala	35,535.00	35,535.00	34,986.00	(549.00)
	2011 Chevrolet Impala	35,535.00	35,535.00	34,986.00	(549.00)
	2011 Chevrolet Impala	35,535.00	35,535.00	34,986.00	(549.00)
	2011 Chevrolet Impala	36,604.50	36,604.50	34,986.00	(1,618.50)
	2004 Chevrolet Impala	35,535.00	35,535.00	34,986.00	(549.00)

General Fund					
Through January 31, 2018	Equipment	Org Cost Est	Revised Budget	Actual Cost	(Savings) /Loss
	2004 Chevrolet Impala	35,535.00	35,535.00	34,986.00	(549.00)
	2004 GMC Savana Cargo Van	67,465.00	67,465.00		(67,465.00)
	2001 Ford Excursion	40,685.00	40,685.00	31,135.00	(9,550.00)
	1996 Kawasaki Mule	12,463.00	12,463.00	11,500.00	(963.00)
	Police Firearms Training Simulator	100,000.00	100,000.00		-
	Total Police	516,262.50	516,262.50	330,445.00	(85,817.50)
Communication Center					
	Computer-Aided Dispatch Upgrade-Software	171,565.00	171,565.00	188,050.00	16,485.00
	Police Priority Dispatch System-Software	60,980.00	60,980.00		-
	Total Communication Center	232,545.00	232,545.00	188,050.00	16,485.00
Fire					
	2006 Ford F150 4X2 Pickup	30,500.00	30,500.00	30,450.00	(50.00)
	2007 Ford Expedition	40,845.00	40,845.00	39,437.00	(1,408.00)
	Cardiac Monitor/Debrillators	29,000.00	29,000.00	24,650.99	(4,349.01)
	FY 2018 Stryker Power-PRO XT Cot Replacement	23,000.00	23,000.00	15,294.72	(7,705.28)
	Multi-Year Outdoor Warning Siren Replacement*	41,200.00	41,200.00	35,625.00	(5,575.00)
	Cardiac Chest Compression Device	34,000.00	34,000.00	27,871.54	(6,128.46)
	Total Fire	198,545.00	198,545.00	173,329.25	(25,215.75)
	Total General Fund	3,575,816.80	3,575,816.80	2,468,816.60	(284,343.95)
FY 2018 Capital Equipment List - 10 Year					
Police					
	Body Worn Cameras program implementation and equipment purchase.	600,000.00	600,000.00		
	Total Police	600,000.00	600,000.00	-	-
Fire					
	2000 Pierce Dash Fire Apparatus	742,630.00	742,630.00	691,630.00	(51,000.00)
	Total Fire	742,630.00	742,630.00	691,630.00	(51,000.00)
	General Fund Total:	\$ 4,918,446.80	\$ 4,918,446.80	\$ 3,160,446.60	\$ (335,343.95)
Note: Capital equipment is intended to be financed as part of the capital lease program.					

City of Bloomington - FY 2018
State Motor Fuel Tax Revenue and Expenditures
Through January 31, 2018

Annualized Trend is 75%

Revenues	Adopted Budget	Revised Budget	Year to Date Actual	Revised Budget Remaining	% of Revised Budget Used
40 Use of Fund Balance	\$ 6,351,000	\$ 6,351,000	\$ -	\$ 6,351,000	0.0%
53 Intergov Revenue	\$ 3,250,000	\$ 3,250,000	\$ 1,387,639	\$ 1,862,361	42.7%
56 Investment Income	\$ 20,000	\$ 20,000	\$ 58,285	\$ (38,285)	291.4%
57 Misc Revenue	\$ -	\$ -	\$ 244,348	\$ (244,348)	0.0%
Revenue Total	\$ 9,621,000	\$ 9,621,000	\$ 1,690,271	\$ 7,930,729	17.6%

Expenditures	Adopted Budget	Revised Budget	Year to Date Actual	Revised Budget Remaining	% of Revised Budget Used
70 Contractuals	\$ 750,000	\$ 750,000	\$ -	\$ 750,000	0.0%
71 Commodities	\$ 500,000	\$ 500,000	\$ 444,602	\$ 55,398	88.9%
72 Capital Expenditures	\$ 8,371,000	\$ 8,371,000	\$ 8,891	\$ 8,362,109	0.1%
Expense Total	\$ 9,621,000	\$ 9,621,000	\$ 453,493	\$ 9,167,507	4.7%

Beginning Fund Balance	\$ 7,238,666
Current Activity - favorable/(unfavorable)	\$ 1,236,779
Ending Fund Balance	\$ 8,475,445

Commentary: Design and construction of capital projects totaling \$8.6M was budgeted for FY 2018, however most projects are being delayed/rebudgeted for FY2019. The Intergov revenue above only reflects 8 months of MFT = 1.3M, however current average per month of 163K is slightly ahead of budget of 150K*. Investment Income is trending high due to interest rate increases.

Note: Motor Fuel Tax is a state tax on purchased motor fuel in Illinois. These funds are restricted and can only be used for the construction service costs and maintenance of municipal streets, sidewalks, traffic signs, street safety or associated engineering.

*Monthly payments are received from Illinois Department of Transportation which total approximately \$1.8M per year. \$1.45M is budgeted for IL Commerce Commission reimbursement for the Fox Creek Road and bridge project.

See detail on capital projects on the page immediately following this statement.

City of Bloomington, Illinois Through January 31, 2018

		APPROXIMATE TIMELINE							
		Adopted FY 2018	Paid to Date	Issue RFQ / RFP / AE PLS	Start Design	End Design	Bid Project	Start Construction	Complete Construction
Motor Fuel Tax Fund									
GE Road @ Keaton Place Traffic Signals and NB Turn Lane Land & Construction-will spend only in FY 2018 at estimated cost of \$30,000. Project to be rebudgeted in FY 2019.	\$ 540,000			NA	NA	Oct. 2017	Mar. 2018	May 2018	Sept 2018
Fox Creek Road Bridge & Road Improvements: Danbury to Beich Road-project to spend only \$50,000 in FY 2018. Project to be rebudgeted in FY 2019.	\$ 7,400,000			NA	NA	May 2018	June 2018	Aug. 2018	Nov. 2018
Towanda Barnes Rd @ Ireland Grove Rd Improvement Construction (City share)-project to spend only \$30,000 in FY 2018. Project to be rebudgeted in FY 2019.	\$ 700,000			NA	NA	NA	Feb. 2018	May 2018	Nov. 2018
TOTAL MFT CAPITAL:	\$ 8,640,000								

City of Bloomington - FY 2018
Water Fund Profit and Loss Statement
Through January 31, 2018

Annualized Trend is 75%

Revenues	Adopted Budget	Revised Budget	Year to Date Actual	Revised Budget Remaining	% of Revised Budget Used
40 Use of Fund Balance	\$ 5,916,824	\$ 5,916,824	\$ -	\$ 5,916,824	0.0%
51 Licenses	\$ 35,000	\$ 35,000	\$ 20,699	\$ 14,301	59.1%
54 Charges for Services	\$ 14,471,000	\$ 14,471,000	\$ 11,921,193	\$ 2,549,807	82.4%
55 Fines & Forfeitures	\$ 320,000	\$ 320,000	\$ 263,197	\$ 56,803	82.2%
56 Investment Income	\$ 104,706	\$ 104,706	\$ 189,583	\$ (84,877)	181.1%
57 Misc Revenue	\$ 190,050	\$ 190,050	\$ 198,224	\$ (8,174)	104.3%
58 SALE CAPITAL ASSETS	\$ -	\$ -	\$ 9,181	\$ (9,181)	0.0%
85 Transfer In	\$ 492,487	\$ 492,487	\$ 369,365	\$ 123,122	75.0%
Revenue Total	\$ 21,530,067	\$ 21,530,067	\$ 12,971,442	\$ 8,558,624	60.2%

Expenditures	Adopted Budget	Revised Budget	Year to Date Actual	Revised Budget Remaining	% of Revised Budget Used
61 Salaries	\$ 3,876,258	\$ 3,876,258	\$ 2,639,926	\$ 1,236,332	68.1%
62 Benefits	\$ 1,470,930	\$ 1,470,930	\$ 1,128,357	\$ 342,573	76.7%
70 Contractuals	\$ 5,484,117	\$ 5,484,117	\$ 2,160,359	\$ 3,323,758	39.4%
71 Commodities	\$ 3,880,540	\$ 3,880,540	\$ 2,146,292	\$ 1,734,248	55.3%
72 Capital Expenditures	\$ 5,155,000	\$ 5,155,000	\$ 244,527	\$ 4,910,473	4.7%
73 Principal Expense	\$ 806,980	\$ 806,980	\$ 640,782	\$ 166,197	79.4%
74 Interest Expense	\$ 158,240	\$ 158,240	\$ 136,779	\$ 21,461	86.4%
79 Other Expenditures	\$ 10,250	\$ 10,250	\$ 931	\$ 9,319	9.1%
89 Transfer Out	\$ 687,752	\$ 687,752	\$ 515,814	\$ 171,938	75.0%
Expense Total	\$ 21,530,067	\$ 21,530,067	\$ 9,613,767	\$ 11,916,299	44.7%

Beginning Fund Balance	\$ 25,760,435
Current Activity - favorable/(unfavorable)	\$ 3,357,675
Ending Fund Balance	\$ 29,118,110

Commentary: Water fund savings of \$5.9M was budgeted to pay for capital projects. Fund savings has been accumulating for some time to provide funding for large capital projects. Since revenues in fund savings have already been collected, there is no current year activity. This will skew overall revenue trend. Water fees seen in Charges for Services are based on consumption and are slightly ahead of trend, but behind FY17 of \$12.1M. Water consumption is highly dependent on weather conditions. Misc Revenue is ahead due to large tap-on fees by Vale Church 82K, FOB Dvlp Inc. 38K and Meter Sales being at 82% of budget. Transfers In represent water charges to other City funds such as Sewer. Investment Income is trending high due to interest rate increases.

Contractuals are behind annualization as they correlate primarily to capital projects which are just in the beginning phases. Commodities are lower than trend due to inventory already on-hand, and low utility and fuel related expense. Principal and Interest expense can vary to trend due to timing of debt payments. Transfers Out relate to administrative charges from the General Fund for activities such as Finance, Legal, Human Resources etc.

Note: See detail on capital projects and equipment on the pages immediately following this statement.

City of Bloomington, Illinois Through January 31, 2018

APPROXIMATE TIMELINE

Water Fund	Adopted FY 2018	Paid to Date	Issue RFQ / RFP / AE PLS	Start Design	End Design	Bid Project	Start Construction	Complete Construction
Multi-Year Outside Consultant Civil Engineering Services	\$ 288,500	\$ 170,451	Completed	Completed	Spring 2018	NA	NA	NA
Consultant Construction Administration Contract	\$ 250,000	\$ 11,939	Various	Various	Various	NA	NA	NA
Multi-Year Consultant Leak Detection for Water Loss Prevention	\$ 50,000		October 2017	N/A	N/A	Dec. 2017	Mar. 2018	N/A
Pipeline Rd - Division E - Pressure Valve Control Stations - Design	\$ 200,000		July 2017	Oct 2017	June 2018	FY 2019, Construction Capital Project	FY 2019, Construction Capital Project	FY 2019, Construction Capital Project
Fox Creek Road Bridge & Road Improvements: Danbury to Beich Road- This project will be rebudgeted in FY 2019	\$ 150,000		NA	NA	May 2018	June 2018	Aug. 2018	Nov. 2019
Lake Bloomington Water Main Replacement - Construction	\$ 1,150,000		Past FY, Design Project	2015	Dec. 2017	April 2018	May 2018	Dec. 2018
Szarek Drive Water Main Replacement - Construction	\$ 330,000		FY 2017, Design Project	Mar. 2017	Nov. 2017	April 2018	May 2018	Dec. 2018
Water Treatment Plant Main Process Building Roof Replacement	\$ 265,000		Internal Design	Jan. 2018	Feb. 2018	Mar. 2018	June 2018	Sept. 2018
Water Treatment Plant Recarbonation Bypass - Construction-Rebudgeted at \$750,000 in FY 2019.	\$ 350,000		Jan. 2017	Mar. 2017	Oct. 2017	TBD	TBD	TBD
Natural Gas Main Replacement to Main Process Building	\$ 135,000	\$ 23,150	Internal Design	July 2017	July 2017	July 2017	Aug. 2017	Completed
Multi-Year Reservoir Shoreline / Stream Erosion Control Improvements	\$ 200,000		July - November 2017 (multiple projects)			TBD	TBD	TBD
Lake Bloomington & Evergreen Lake Dam / Spillway Improvements - Construction	\$ 275,000		FY 2017	May 2017	Aug. 2017	Sept. 2017	Oct. 2017	July 2018
Electrical Conversion of Evergreen Pump Station - Construction	\$ 500,000		FY 2017	Jan. 2017	Nov. 2017	Jan. 2018	April 2018	Dec. 2018
SCADA Master Plan - Construction-Design and Master Planning efforts ongong. moved to FY 2019 & budgeted at \$2,000,000	\$ 1,500,000		FY 2017	April 2017	Feb. 2018	Feb. 2018	April 2018	Oct. 2019
Multi-Year Compound Meter Upgrades	\$ 300,000	\$ 203,442	N/A	N/A	N/A	April 2017	June 2017	April 2018
Monroe Street Brick Street Design and Engineering - BUA	\$ 52,000		N/A	N/A	N/A	N/A	N/A	N/A
TOTAL WATER CAPITAL:	\$ 5,995,500	\$ 408,982						

FY 2018 Capital Equipment List
Through January 31, 2018

Department	Equipment	Org Cost Est	Revised Budget	Actual Cost	(Savings) /Loss
Water Transmission & Distribution					
	2006 Dodge Dakota-being delayed to FY19	48,198.00			
	1998 Sullair 185DQ Compressor	20,159.00			
	Pallet forks for Wheel Loader	6,200.00			
	Vactron LP873 SDT	95,000.00		78,200.00	(16,800.00)
	Division / Pump Station Mower	20,000.00		22,567.00	2,567.00
	Hydra-Stop Equipment/ Additional equipment for second line stop.	30,000.00			
	2006 Valve Turner/Utility vac with Trailer	40,525.96			
	Total Water Transmission & Distribution	260,082.96	-	100,767.00	(14,233.00)
Water Purification					
	Autotitrator	48,000.00			-
	Water Quality Instrument Panels	40,000.00		9,377.10	(30,622.90)
	Laboratory Microscope Camera and Software	10,000.00		7,018.68	(2,981.32)
	Total Water Purification	98,000.00	-	16,395.78	(33,604.22)
Lake Maintenance					
	2006 Bob Cat 5600	66,950.00		48,100.40	(18,849.60)
	Lake Parks Maintenance Front End Mower	27,000.00		21,799.00	(5,201.00)
	Total Lake Maintenance	93,950.00	-	69,899.40	(24,050.60)
Water Meter Services					
	2006 Dodge Dakota Pickup	23,690.00		28,284.00	(28,284.00)
	Total Water Meter Services	23,690.00	-	28,284.00	(28,284.00)

Note: Capital equipment is intended to be financed as part of the capital lease program.

**City of Bloomington - FY 2018
Sewer Fund Profit & Loss Statement
Through January 31, 2018**

Annualized Trend is 75%

Revenues	Adopted Budget	Revised Budget	Year to Date		Revised Budget	% of Revised Budget
			Actual	Remaining	Used	
54 Charges for Services	\$ 5,033,118	\$ 5,033,118	\$ 3,778,196	\$ 1,254,922		75.1%
55 Fines & Forfeitures	\$ 140,689	\$ 140,689	\$ 95,314	\$ 45,376		67.7%
56 Investment Income	\$ 7,733	\$ 7,733	\$ 17,262	\$ (9,529)		223.2%
57 Misc Revenue	\$ 25,750	\$ 25,750	\$ 36,119	\$ (10,369)		140.3%
Revenue Total	\$ 5,207,291	\$ 5,207,291	\$ 3,926,890	\$ 1,280,400		75.4%

Expenditures	Adopted Budget	Revised Budget	Year to Date		Revised Budget	% of Revised Budget
			Actual	Remaining	Used	
61 Salaries	\$ 1,099,016	\$ 1,099,016	\$ 642,855	\$ 456,161		58.5%
62 Benefits	\$ 435,999	\$ 435,999	\$ 248,777	\$ 187,222		57.1%
70 Contractuals	\$ 1,097,563	\$ 1,097,563	\$ 734,608	\$ 362,955		66.9%
71 Commodities	\$ 351,523	\$ 351,523	\$ 213,042	\$ 138,480		60.6%
72 Capital Expenditures	\$ 850,000	\$ 850,000	\$ 1,947	\$ 848,053		0.2%
73 Principal Expense	\$ 569,016	\$ 569,016	\$ 524,849	\$ 44,167		92.2%
74 Interest Expense	\$ 232,858	\$ 232,858	\$ 236,292	\$ (3,434)		101.5%
79 Other Expenditures	\$ 165,817	\$ 165,817	\$ 9,515	\$ 156,302		5.7%
89 Transfer Out	\$ 405,499	\$ 405,499	\$ 304,124	\$ 101,375		75.0%
Expense Total	\$ 5,207,291	\$ 5,207,291	\$ 2,916,009	\$ 2,291,282		56.0%

Beginning Fund Balance	\$ 1,468,872
Current Activity - favorable/(unfavorable)	\$ 1,010,881
Ending Fund Balance	\$ 2,479,753

Commentary: Charges for services are on trend and miscellaneous revenues are 65% over annualization due to owner contributions from commercial developments.

Salary and benefits will not trend with annualization as laborers perform work as needed in the Sewer, Storm Water and Street maintenance divisions. Contractuals are below trend as they correlate primarily with capital projects - and one project has been delayed until FY 2019. Commodities are lower due to Lift Station repair/supplies being under. Principal and Interest expense can vary to trend due to timing of debt payments. Other expenditures have Contribution to Fund Balance budgeted for \$146K that skews annualization. Transfer Out represents payments for services to other funds such as Water and the General Fund for Admin services.

Note: See detail on capital projects and equipment on the pages immediately following this statement.

City of Bloomington, Illinois Through January 31, 2018

APPROXIMATE TIMELINE

	Adopted FY 2018	Paid to Date	Issue RFQ / RFP / AE PLS	Start Design	End Design	Bid Project	Start Construction	Complete Construction
Sewer Fund								
Multi-Year Sanitary CCTV Evaluations	\$ 100,000		N/A	Aug 2017	Sept 2017	Oct 2017	Dec 2017	April 2018
Sugar Creek Pump Station and Forcemain Improvements	\$ 50,000		N/A	Nov 2017	Dec 2017	N/A	N/A	N/A
Mutli-Year Sewer and Manhole Lining Program (Sewer & Storm Water Master Plan)	\$ 550,000		N/A	Aug 2017	Sept 2017	Oct 2017	Dec 2017	April 2018
The Grove on Kickapoo Creek Subdivision Sewer Oversizing Construction Will not occur in FY 2018-Rebudgeted in FY 2019	\$ 300,000		TBD	TBD	TBD	TBD	TBD	TBD
	\$ 1,000,000							

FY 2018 Capital Equipment List
 Through January 31, 2018

Department	Equipment	Org Cost Est	Revised Budget	Actual Cost	(Savings) /Loss
Sanitary Sewer					
	2004 Ford Ranger	23,690.00		25,532.00	1,842.00
	2007 CAT 430E Backhoe	194,185.90		192,780.00	(1,405.90)
	Total Sanitary Sewer	217,875.90	-	218,312.00	436.10

Note: Capital equipment is intended to be financed as part of the capital lease program.

City of Bloomington - FY 2018
Storm Water Fund Profit & Loss Statement
Through January 31, 2018

Annualized Trend is 75%

Revenues	Adopted Budget	Revised Budget	Year to Date		Revised Budget	% of Revised Budget
			Actual	Remaining	Used	
40 Use of Fund Balance	\$ 418,550	\$ 418,550	\$ -	\$ 418,550		0.0%
52 Permits	\$ 5,842	\$ 5,842	\$ 3,300	\$ 2,542		56.5%
54 Charges for Services	\$ 2,753,811	\$ 2,753,811	\$ 2,087,806	\$ 666,005		75.8%
55 Fines & Forfeitures	\$ 51,500	\$ 51,500	\$ 32,098	\$ 19,402		62.3%
56 Investment Income	\$ 2,500	\$ 2,500	\$ 4,286	\$ (1,786)		171.4%
57 Misc Revenue	\$ 25,000	\$ 25,000	\$ 15,600	\$ 9,400		62.4%
58 SALE CAPITAL ASSETS	\$ -	\$ -	\$ 39,200	\$ (39,200)		0.0%
Revenue Total	\$ 3,257,203	\$ 3,257,203	\$ 2,182,290	\$ 1,074,913		67.0%

Expenditures	Adopted Budget	Revised Budget	Year to Date		Revised Budget	% of Revised Budget
			Actual	Remaining	Used	
61 Salaries	\$ 723,921	\$ 723,921	\$ 542,498	\$ 181,423		74.9%
62 Benefits	\$ 309,304	\$ 309,304	\$ 214,618	\$ 94,686		69.4%
70 Contractuals	\$ 738,555	\$ 738,555	\$ 417,571	\$ 320,984		56.5%
71 Commodities	\$ 159,241	\$ 159,241	\$ 109,109	\$ 50,132		68.5%
72 Capital Expenditures	\$ -	\$ -	\$ 1,947	\$ (1,947)		0.0%
73 Principal Expense	\$ 817,151	\$ 817,151	\$ 459,180	\$ 357,971		56.2%
74 Interest Expense	\$ 212,574	\$ 212,574	\$ 118,613	\$ 93,961		55.8%
79 Other Expenditures	\$ 20,000	\$ 20,000	\$ -	\$ 20,000		0.0%
89 Transfer Out	\$ 276,456	\$ 276,456	\$ 207,342	\$ 69,114		75.0%
Expense Total	\$ 3,257,203	\$ 3,257,203	\$ 2,070,878	\$ 1,186,324		63.6%

Beginning Fund Balance	\$ 307,141
Current Activity - favorable/(unfavorable)	\$ 111,411
Ending Fund Balance	\$ 418,552

Commentary: Storm Water fund savings of \$419K was budgeted to pay for operations and one capital project. Since revenues in fund savings have already been collected, there is no current year activity. This will skew the total revenue trend. Storm Water fees are a combination of flat rates per square foot and/or units of impervious area which are charged monthly and are on trend.

Salary and benefits will not always trend with annualization as laborers perform work as needed in the Storm Water, Sewer and Street maintenance divisions. Contractuals are below trend mostly due to Engineering Services. Commodities are behind trend partially due to 9K in unused budget for postage - for mailings regarding fee increases. Principal and Interest expense can vary to trend due to timing of debt payments.

Note: Capital equipment can be seen on the page immediately following this statement. No Capital Projects are budgeted for FY 2018.

FY 2018 Capital Equipment List
 Through January 31, 2018

Department	Equipment	Org Cost Est	Revised Budget	Actual Cost	(Savings) /Loss
Storm Water					
	2006 IH 7400-being delayed to be reevaluated in FY 2020	144,200.00			-
	2009 Elgin Eagle F2622D	268,418.00		259,327.05	(9,090.95)
	Total Storm Water	412,618.00	-	259,327.05	(9,090.95)

Note: Capital equipment is intended to be financed as part of the capital lease program.

City of Bloomington - FY 2018
Solid Waste Fund Profit and Loss Statement
Through January 31, 2018

Annualized Trend is 75%

Revenues	Adopted Budget	Revised Budget	Year to Date Actual	Revised Budget Remaining	% of Revised Budget Used
40 Use of Fund Balance	\$ 400,487	\$ 400,487	\$ -	\$ 400,487	0.0%
54 Charges for Services	\$ 6,062,577	\$ 6,062,577	\$ 4,773,037	\$ 1,289,540	78.7%
55 Fines & Forfeitures	\$ 108,222	\$ 108,222	\$ 118,404	\$ (10,181)	109.4%
56 Investment Income	\$ -	\$ -	\$ 526	\$ (526)	0.0%
58 SALE CAPITAL ASSETS	\$ -	\$ -	\$ 28,342	\$ (28,342)	0.0%
85 Transfer In	\$ 330,885	\$ 330,885	\$ 248,164	\$ 82,721	75.0%
Revenue Total	\$ 6,902,172	\$ 6,902,172	\$ 5,168,473	\$ 1,733,700	74.9%

Expenditures	Adopted Budget	Revised Budget	Year to Date Actual	Revised Budget Remaining	% of Revised Budget Used
61 Salaries	\$ 2,377,284	\$ 2,377,284	\$ 1,671,368	\$ 705,916	70.3%
62 Benefits	\$ 945,165	\$ 945,165	\$ 677,056	\$ 268,109	71.6%
70 Contractuals	\$ 2,516,626	\$ 2,516,626	\$ 1,786,963	\$ 729,664	71.0%
71 Commodities	\$ 278,694	\$ 276,747	\$ 172,100	\$ 104,648	62.2%
72 Capital Expenditures	\$ -	\$ 1,947	\$ 1,947	\$ -	100.0%
73 Principal Expense	\$ 272,255	\$ 272,255	\$ 192,736	\$ 79,519	70.8%
74 Interest Expense	\$ 22,806	\$ 22,806	\$ 13,225	\$ 9,581	58.0%
89 Transfer Out	\$ 489,342	\$ 489,342	\$ 367,007	\$ 122,336	75.0%
Expense Total	\$ 6,902,172	\$ 6,902,172	\$ 4,882,402	\$ 2,019,770	70.7%

Beginning Fund Balance	\$ 548,079
Current Activity - favorable/(unfavorable)	\$ 286,071
Ending Fund Balance	\$ 834,150

Commentary: Solid Waste fund savings of \$401K were budgeted to pay for operations. Since revenues in fund savings have already been collected, there is no current year activity. This could skew the total revenue trend as the year progresses. Charges for Services for Solid Waste include flat monthly fees based on cart size and bucket fees for bulk waste which are slightly above trend and ahead of FY 2017 of \$4.67M. The Fines and Forfeitures category are for late fees for residents who do not pay on time. Transfers in from the General Fund relate to subsidizing the bulk waste and brush collection programs.

Salary and benefits will not always trend with annualization as laborers perform work as needed in the Sewer, Storm Water and Street maintenance divisions. Contractuals are trending slightly below budget - considering leaf season is mostly complete, however, the education program will not be paid until later in the fiscal year. Commodities are under due to no new Toters having been purchased; this category having a budget of 53K. Principal and Interest expense can vary to trend due to timing of debt payments.

Note: See details on capital equipment on the page immediately following this statement.

FY 2018 Capital Equipment List
Through January 31, 2018

Department	Equipment	Org Cost Est	Revised Budget	Actual Cost	(Savings) /Loss
Solid Waste					
	2007 Ford F150	30,179.00		31,135.00	956.00
	2018 Ford F350	-		35,353.00	35,353.00
	2012 Crane Carrier LDT2-26-being delayed to be reevaluated in FY 2020	319,330.90			-
	2012 Crane Carrier LDT2-26-being delayed to be reevaluated in FY 2020	319,330.90			-
	2006 IH 7400-being delayed to be reevaluated in FY 2020	144,200.00			-
	2006 IH 7400-being delayed to be reevaluated in FY 2020	144,200.00			-
	2006 IH 7400 - Truck	164,800.00		166,420.00	1,620.00
	2007 Komatsu WA200PT-5L-being delayed to be reevaluated in FY 2020	211,150.00			-
	2007 JRB-being delayed to be reevaluated in FY 2020	11,330.00			-
	2007 JRB-being delayed to be reevaluated in FY 2020	11,330.00			-
	Total Solid Waste	1,355,850.80	-	232,908.00	37,929.00

Note: Capital equipment is intended to be financed as part of the capital lease program.

**City of Bloomington - FY 2018
Golf Fund Profit and Loss Statement
Through January 31, 2018**

Annualized Trend is 75%

Revenues	Adopted Budget	Revised Budget	Year to Date		Revised Budget		% of Revised Budget	
			Actual		Remaining	Used		
40 Use of Fund Balance	\$ 44,548	\$ 44,548	\$ -	\$	44,548			0.0%
54 Charges for Services	\$ 2,504,557	\$ 2,586,057	\$ 1,822,834	\$	763,223			70.5%
56 Investment Income	\$ 1,500	\$ 1,500	\$ 7,575	\$	(6,075)			505.0%
57 Misc Revenue	\$ 123,775	\$ 42,275	\$ 35,558	\$	6,717			84.1%
58 SALE CAPITAL ASSETS	\$ -	\$ -	\$ 1,701	\$	(1,701)			0.0%
Revenue Total	\$ 2,674,380	\$ 2,674,380	\$ 1,867,668	\$	806,711			69.8%

Expenditures	Adopted Budget	Revised Budget	Year to Date		Revised Budget		% of Revised Budget	
			Actual		Remaining	Used		
61 Salaries	\$ 950,742	\$ 950,742	\$ 684,833	\$	265,909			72.0%
62 Benefits	\$ 265,936	\$ 265,936	\$ 188,269	\$	77,667			70.8%
70 Contractuals	\$ 538,102	\$ 538,102	\$ 471,295	\$	66,807			87.6%
71 Commodities	\$ 558,147	\$ 558,147	\$ 456,167	\$	101,980			81.7%
72 Capital Expenditures	\$ 200,000	\$ 200,000	\$ -	\$	200,000			0.0%
73 Principal Expense	\$ 31,882	\$ 31,882	\$ 22,568	\$	9,313			70.8%
74 Interest Expense	\$ 1,923	\$ 1,923	\$ 1,270	\$	653			66.1%
79 Other Expenditures	\$ 25,182	\$ 25,182	\$ -	\$	25,182			0.0%
89 Transfer Out	\$ 102,465	\$ 102,465	\$ 76,849	\$	25,616			75.0%
Expense Total	\$ 2,674,380	\$ 2,674,380	\$ 1,901,251	\$	773,129			71.1%

	Beginning Fund Balance	\$	770,500
Current Activity - favorable/(unfavorable)		\$	(33,582)
	Ending Fund Balance	\$	736,918

Commentary: The outset of FY 2018 was positive for golf due to favorable weather conditions. However, charges for services are below annualization by 5% - and behind FY 2017 of \$1.868M. Miscellaneous revenues which include food sales are over trend by 9%, compared to being under trend by 24% last year. One of the three courses is positive for the year; Highland loss of 72K, Prairie Vista gain of 75K, The Den loss of 37K.

Expenditures are slightly below trend due to the seasonal nature of the Golf operations = they had trended above during the golfing season. Principal and Interest expense can vary to trend due to timing of debt payments.

Note: This fund accounts for 3 City golf courses: Highland Park, Prairie Vista and the Den at Fox Creek. See details on capital projects and equipment on the pages immediately following this statement.

City of Bloomington, Illinois

FY 2018 Capital Projects

APPROXIMATE TIMELINE

	Adopted FY 2018	Paid to Date	Issue RFQ / RFP / AE PLS	Start Design	End Design	Bid Project	Start Construction	Complete Construction
Golf Fund								
Prairie Vista HVAC & Patio	\$ 100,000			Nov. 2017	Feb. 2018	Mar. 2018	April 2018	April 2018
The Den Clubhouse Roof & HVAC	\$ 100,000			Nov. 2017	Feb. 2018	Mar. 2018	April 2018	April 2018
Total:	\$ 200,000							

FY 2018 Capital Equipment List
Through January 31, 2018

Equipment	Org Cost Est	Revised Budget	Actual Cost	(Savings) /Loss
Prairie Vista Golf Course				
Golf Carts - Prairie Vista	115,000.00			-
Mowers - Prairie Vista	100,000.00			-
Aerification Equipment - All Courses	13,333.00		11,782.87	(1,550.13)
Total Prairie Vista Golf Course	228,333.00	-	11,782.87	(1,550.13)
Highland Golf Course				
Mowers, Sprayer - Highland Park	100,000.00			-
Aerification Equipment - All Courses	13,333.00		11,782.87	(1,550.13)
Total Highland Golf Course	113,333.00	-	11,782.87	(1,550.13)
The Den at Fox Creek				
Mowers - The Den at Fox Creek	100,000.00			-
Aerification Equipment - All Courses	13,334.00		11,782.88	(1,551.12)
Total The Den at Fox Creek	113,334.00	-	11,782.88	(1,551.12)
Golf Fund Total	\$ 455,000.00	\$ -	\$ 35,348.62	\$ (4,651.38)

Note: Capital equipment is intended to be financed as part of the capital lease program.

City of Bloomington - FY 2018
Grossinger Motors Arena Fund Profit and Loss Statement
Through January 31, 2018

Annualized Trend is 75%

The Coliseum Profit and Loss statement below includes both Divisions.

Revenues	Adopted Budget	Revised Budget	Year to Date Actual	Revised Budget Remaining	% of Revised Budget Used
50 Taxes	\$ 1,440,470	\$ 1,440,470	\$ 1,080,352	\$ 360,117	75.0%
54 Charges for Services	\$ 2,210,400	\$ 2,210,400	\$ 1,059,137	\$ 1,151,263	47.9%
56 Investment Income	\$ (4,880)	\$ (4,880)	\$ 4,367	\$ (9,247)	-89.5%
57 Misc Revenue	\$ 725,200	\$ 725,200	\$ 120,718	\$ 604,482	16.6%
58 SALE CAPITAL ASSETS	\$ -	\$ -	\$ 50	\$ (50)	0.0%
85 Transfer In	\$ 2,244,539	\$ 2,941,414	\$ 2,380,280	\$ 561,135	80.9%
Revenue Total	\$ 6,615,729	\$ 7,312,604	\$ 4,644,904	\$ 2,667,700	63.5%

Expenditures	Adopted Budget	Revised Budget	Year to Date Actual	Revised Budget Remaining	% of Revised Budget Used
61 Salaries	\$ 1,143,233	\$ 1,143,233	\$ 873,915	\$ 269,318	76.4%
62 Benefits	\$ 280,957	\$ 280,957	\$ 147,834	\$ 133,122	52.6%
70 Contractuals	\$ 1,352,636	\$ 1,352,636	\$ 733,052	\$ 619,584	54.2%
71 Commodities	\$ 852,037	\$ 852,037	\$ 364,552	\$ 487,485	42.8%
72 Capital Expenditures	\$ 1,000,000	\$ 1,321,875	\$ 83,350	\$ 1,238,525	6.3%
73 Principal Expense	\$ 279,859	\$ 279,859	\$ 204,138	\$ 75,720	72.9%
74 Interest Expense	\$ 44,101	\$ 44,101	\$ 33,112	\$ 10,989	75.1%
79 Other Expenditures	\$ 222,438	\$ 597,438	\$ 2,188	\$ 595,250	0.4%
89 Transfer Out	\$ 1,440,470	\$ 1,440,470	\$ 1,080,352	\$ 360,117	75.0%
Expense Total	\$ 6,615,729	\$ 7,312,604	\$ 3,522,493	\$ 3,790,112	48.2%

Beginning Fund Balance*	\$ 370,478
Current Activity - favorable/(unfavorable)	\$ 1,122,412
Ending Fund Balance	\$ 1,492,890

Commentary: The Arena fund shows activity for the operation of the Grossinger Motors Arena which includes two divisions, one managed by the City and one by VenuWorks, a third party manager. Tax revenue seen above is solely sales tax revenue earmarked for the bond debt service payments seen in expenditures under transfers out. Charges for Services Revenues are well below trend due to lagging event bookings. Misc. revenue includes concessions, merchandise and other and is below trend for the same reason. Transfer In represents revenue received from the General Fund. An additional \$321K was transferred in as part of a Budget Amendment related to increase in costs for the Sidewalk and Ramp replacement; original budget of \$250K (see Arena Capital Projects). The Capital Expenditures budget was increased accordingly from \$1M to \$1.321M. Another \$375K was transferred in due to operational shortages.

The Arena is a unique entertainment venue therefore profit and loss activity will not trend with annualization. Salary expenses includes event staff. Contractual expense includes building maintenance and repairs and talent expenses that trend with the timing of events and repairs while management fees are monthly.

Note: An increase of .25% in the Home Rule Sales Tax was approved by the City Council on February 11, 2008 to provide fund for debt service payments for the Arena with the remainder left to build City reserves and infrastructure. See details on capital projects after the VenuWorks page.

City of Bloomington - FY 2018
VenuWorks Profit and Loss Statement
Through January 31, 2018

Annualized Trend is 75%

Revenues	Adopted Budget	Revised Budget	Year to Date Actual	Revised Budget Remaining	% of Revised Budget Used
54 Charges for Services	\$ 2,210,400	\$ 2,210,400	\$ 1,059,129	\$ 1,151,271	47.9%
56 Investment Income	\$ 120	\$ 120	\$ 1,547	\$ (1,427)	1288.8%
57 Misc Revenue	\$ 725,200	\$ 725,200	\$ 120,610	\$ 604,590	16.6%
85 Transfer In	\$ -	\$ 375,000	\$ 375,000	\$ -	100.0%
Revenue Total	\$ 2,935,720	\$ 3,310,720	\$ 1,556,286	\$ 1,754,434	47.0%

Expenditures	Adopted Budget	Revised Budget	Year to Date Actual	Revised Budget Remaining	% of Revised Budget Used
61 Salaries	\$ 1,110,200	\$ 1,110,200	\$ 849,776	\$ 260,424	76.5%
62 Benefits	\$ 274,151	\$ 274,151	\$ 142,860	\$ 131,291	52.1%
70 Contractuals	\$ 977,916	\$ 977,916	\$ 539,761	\$ 438,155	55.2%
71 Commodities	\$ 852,037	\$ 852,037	\$ 364,552	\$ 487,485	42.8%
72 Capital Expenditures	\$ -	\$ -	\$ 219	\$ (219)	0.0%
79 Other Expenditures	\$ 30,300	\$ 405,300	\$ 2,188	\$ 403,113	0.5%
Expense Total	\$ 3,244,604	\$ 3,619,604	\$ 1,899,355	\$ 1,720,249	52.5%

Current Activity - favorable/(unfavorable) \$ (343,069)

Note: Revenue and expense related to debt service, facilities maintenance and capital improvements are not included above.

City of Bloomington, Illinois

FY 2018 Capital Projects

APPROXIMATE TIMELINE

	Adopted FY 2018	Paid to Date	Issue RFQ / RFP / AE PLS	Start Design	End Design	Bid Project	Start Construction	Complete Construction
Arena Fund								
Ice Plant Leak Repairs	\$ 350,000		Complete	Complete	Complete	Mar-18	Jun-18	Dec-18
ADA Elevator Installation	\$ 400,000		Complete	In Progress	Mar-18	Mar-18	Jun-18	Dec-18
ADA Sidewalk and Ramp Replacement	\$ 571,875	\$ 81,209	Complete	Complete	Complete	Complete	Oct-17	Apr-18
TOTAL ARENA CAPITAL:	1,321,875							